

Veterans Services Foundation Board of Trustees
American Legion Building
1708 Commonwealth Avenue
Richmond, Virginia
Meeting Minutes
March 29, 2018

A meeting of the Veterans Services Foundation (VSF) Board of Trustees was held on Thursday, March 29, 2018 at the American Legion Building, 1708 Commonwealth Avenue, Richmond, Virginia. The meeting was called to order at 11:30 AM, immediately following the Development and Finance Meetings that started at 10:00 AM.

TRUSTEES PRESENT

- Brad Antle
- Jim Boyd
- Frank Finelli (*Development Committee Chair*)
- Jack Lanier (*Second Vice Chair*)
- John Lesinski (*Development Committee Vice Chair*)
- Tom Mulrine
- Al Pianalto (*First Vice Chair*)
- Rich Schollmann (*Veteran Services Foundation Chairman*)
- Meade Spotts
- Walter Stosch (*Finance Committee Chair*)
- Matic Wright
- Frank Wickersham – *representing (JLC)*
- Paige Cherry – *representing (BVS)*
- Carlos Hopkins (*ex officio, voting, Secretary of Veterans and Defense Affairs*)

TRUSTEES ABSENT

- Nicole Carry
- Frank Driscoll
- Paul Haughton
- Kathleen Levingston
- Randy West
- Marie Juliano (*ex officio, voting, Joint Leadership Council (JLC) of Veterans Service Organizations*)
- Jim Icenhour (*ex officio, voting, Board of Veterans Services BVS Chair*)

VSE ADVISORS PRESENT

- Juanita Farrow (*Advisor DEV*)
- Jack Hilgers (*Agent & Advisor*)

VSE STAFF PRESENT

- Karla Williams Boughey (*ex officio, nonvoting, Veterans Services Foundation (VSF) Executive Director*)

OFFICE OF THE SECRETARY OF VETERANS AND DEFENSE AFFAIRS

- Deputy Secretary Jaime Areizaga-Soto

DVS REPRESENTATIVES PRESENT

- Steven Combs (*DVS Deputy Commissioner*)
- Tammy Davidson (*ex officio, non-voting, VSF Treasurer*)
- Glendalynn Glover (*DVS Staff*)
- Robin Pleasant (*DVS Staff*)
- Judy Reid (*DVS Staff*)

OFFICE OF THE ATTORNEY GENERAL

- Flora Hezel

VISITORS PRESENT

- Maggie Wickersham

Materials Distributed and Attached

- Meeting Agenda (*Attachment 1*)
- BVS Chair Report (*Attachment 2*)
- JLC Chair Report (*Attachment 3*)
- VSF Income, Expenses, Events (*Attachment 4*)
- FY18 2nd Quarter Financial Report (*Attachment 5*)
- VSF Bylaws and Policy Revision Committee Report (*Attachment 6*)
- DVS/FY19 Budget Summary and legislation (*Attachment 7*)
- DVS Request for amended allocations for FY19 (*Attachment 8*)

Opening and Pledge of Allegiance

Chair Rich Schollmann welcomed everyone and called the meeting to order at 11:30 a.m., and led the group in reciting the Pledge of Allegiance.

Roll Call of Trustees and Quorum Determination

With 14 of 19 trustees present, a quorum was determined.

Welcome to Visitors

A warm welcome was extended to Maggie Wickersham.

Approval of Agenda

The agenda was previously forwarded to the trustees electronically and a copy was included in the materials distributed. Amendments were proposed to the following in New Business on the agenda:

- f). Bylaws were deleted and replaced with Strategic Plan/Vision, Mission, Values, Goals and Objectives.
- g). FY20 was deleted.

Chair Schollmann asked for a motion to approve the amended agenda. (*Attachment 1*)

Mr. Meade Spotts **moved** to approve the agenda as amended, and Brad Antle **seconded** the motion. There was no discussion, and the motion passed unanimously.

Review and Approval of November 9, 2017 Meeting Minutes

The November 9, 2017 meeting minutes were previously sent to the trustees electronically prior to the meeting. A printed copy was available if anyone desired to review them. An amendment was proposed on page 4. The word *car* was deleted and *card* was added. Chair Schollmann asked for a motion to approve the amended minutes.

Mr. Meade Spotts **moved** to approve the minutes as presented, and Mr. Jack Lanier **seconded** the motion. There was no discussion, and the motion passed unanimously.

Vietnam Veterans (1961-1975) Presentations:

In recognition of Vietnam War Veterans Day in the Commonwealth of Virginia (March 29), Secretary Hopkins, presented pins to the Vietnam Veterans who served in the military from 1961-1975. Those honored: Jim Boyd, Jack Hilgers, Jack Lanier, Tom Mulrine, Al Pianalto, Judy Reid and Frank Wickersham.

REPORTS

Board of Veterans Services (BVS)

Mr. Paige Cherry, who attended the meeting on behalf of Mr. Jim Icenhour, Chairman of Board of Veterans Services provided the BVS report. (*Attachment 2*) Mr. Cherry asked if there were any questions. None were posed.

Joint Leadership Council of Veterans Service Organizations (JLC)

Mr. Frank Wickersham, who attended the meeting on behalf of Ms. Marie Juliano, Chairwoman of the Joint Leadership Council provided the JLC report. (*Attachment 3: Please note a page was added to the attachment that was not available at the meeting*) Mr. Wickersham asked if there were any questions. None were posed.

Department of Veterans Services

Deputy Commissioner Steven Combs provided a power point presentation. He reported that of the 30 DVS benefit offices, Virginia Veterans & Family Support (VVFS) has offices located in 17 of them. Dependent on final approval of the FY19 State Budget, DVS hopes to hire a Women Veterans Coordinator and an Entrepreneurship Coordinator, The two new veterans care centers at Vint Hill (Fauquier County) and Virginia Beach will have 60% more bed capacity. Mr. Combs asked if there were any questions. None were posed.

VSF Income, Expenses, Events

Ms. Karla Boughey, VSF Executive Director, reported on the VSF income, expenditure and event report. (*Attachment 4*). Ms. Boughey asked if there were any questions. None were posed.

Chairman's Report

Chair Schollmann reported that he recommended Jim Boyd, Brad Antle and Matice Wright to serve on the Nominating Committee. An email will be sent to ask for nominations for Chair, 1st Vice Chair and 2nd Vice Chair. The Election for a new Chair will take place at the June meeting with the term starting on July 1, 2018.

Development Committee Report

Prior to the full Board of Trustees meeting, a Development Committee meeting was held. The Development Chair, Frank Finelli, reported on what was discussed by the members of the committee. While revenue is down, the committee believes this is an excellent time to reach out to the donor base to express our appreciation and provide details on how donations are spent. A donor list was made available and it was noted that there have been ups and downs regarding donations made throughout the years from key donors. With the data provided, Chair Finelli has asked each trustee to identify 3-5 donors to make a personal appeal on behalf of VSF. A draft letter was provided for members to review and offer their input. Chair Finelli also requested that all members review the 8 slide presentation and offer any edits to help illustrate the overview of VSF. Chair Finelli believes a key area in generating funds is to solicit donations for the VSF general fund so that donations can be used where they are most needed.

Finance Committee Report

Prior to the full Board of Trustees meeting, a Finance Committee meeting was held at the same time of the Development Committee meeting. The Finance Chair, Walter Stosch, reported on what was discussed and recommendations that were approved by members of the committee. In the code it is stated that the responsibility of all board members are not only to honor restrictions made by the donor, but to also be prudent managers of how funds are spent. The Finance Committee is tasked with establishing the various accounts, an accounting system, internal controls and relationships with external agencies such as the Auditors of Public Accounts (APA). Another important factor is establishing a strong collaborative relationship between DVS and VSF. The most recently signed MOU was distributed to demonstrate how the 2 agencies must work together to achieve success.

Chair Stosch asked that the following recommendations that were approved by the Finance Committee be considered:

- 1). To establish a Reserve Fund of \$800,000, basically hold at least the sum of a one year budget
- 2). Lift the lower travel rate currently paid to VSF Board members and increase that the rate to the amount other boards are receiving. Ms. Davidson provided the wording that would be in line with state travel policies. *To lift the restrictions on VSF trustees receiving the lower mileage rate automatically and propose the VSF trustees be reimbursed for mileage in compliance with state travel regulations as other DVS support boards are receiving.*

Review of FY18 Second Quarter Financial Report

Ms. Tammy Davidson, DVS Director of Finance, provided the financial review of the FY18 Second Quarter report (*Attachment 5*). Ms. Davidson asked if there were any questions. None were posed.

Policy and Bylaws Committee Report

Mr. Jack Hilgers presented a follow-up report from the one presented at the November 9, 2017 Board of Trustees meeting (*Attachment 6*). Mr. Hilgers presented the proposed changes to the Strategic Plan/Vision, Mission, Values, Goals and Objectives. Mr. Hilgers asked if there were any questions. None were posed.

A working lunch was provided.

UNFINISHED BUSINESS

FY18 Budget Adjustments, if required

Ms. Tammy Davidson, DVS Director of Finance, reported that there were no adjustments to the FY18 budget.

Overview of DVS-related budget and 2018 legislation

Deputy Commissioner Steven Combs presented a budget summary as of April 11, 2018. The information presented is based on the assumption that the same budget will be introduced in Special Session 1 as in the regular session (*Attachment 7*). Deputy Commissioner Combs asked if there were any questions. None were posed.

DVS FY19/FY20 NFF Requirements for VSF donated funds

Deputy Commissioner Steven Combs presented the DVS request for allocation of funds from Veterans Services Fund – FY19 and the DVS request for Veterans Services Foundation Fundraising Support for FY20 (*Attachment 8*). The total for the DVS FY19 Requested Allocation revisions show a decrease in all programs from the approved FY19 budget except for VETE. An additional \$25,000 was requested to cover costs of a new website for V3 (\$80,000) and new database (\$60,000) to improve resources for transitioning veterans looking for jobs.

Other Unfinished Business

Chair Schollmann asked if there was any unfinished business. None was posed.

NEW BUSINESS

Approval of the Nominating Committee

Chair Schollmann called for a motion to approve the Nominating Committee. Mr. Al Pianalto made the motion, and Mr. Tom Mulrine seconded the motion. There was no discussion, and the motion passed unanimously.

Approval of the Development Committee Initiatives, if required

None Required

Approval of the Finance Committee Initiatives, if required

Chair Schollmann called for a motion to reimburse VSF trustees for mileage in compliance with state travel regulations as other DVS support boards are receiving. Senator Walter Stosch made the motion, and Mr. Meade Spotts seconded the motion. There was no discussion, and the motion passed unanimously.

Chair Schollmann called for a motion to allocate \$800,000 in reserve. Senator Walter Stosch made the motion and Mr. Al Pianalto seconded the motion. There was a discussion to answer various questions and once the discussion concluded, the motion passed unanimously.

Approval of the FY18 Second Quarter Financial Report

Chair Schollmann called for a motion to approve the 2nd Quarter Financial Report. Mr. Meade Spotts made the motion, and Mr. Jim Boyd seconded the motion. There was no discussion, and the motion passed unanimously.

Approval of the FY18 Budget Adjustments, if required

None Required

Approval of Strategic Plan revisions, if required

Chair Schollmann called for a motion to approve the proposed revisions to the Strategic Plan/Vision, Mission, Values, Goals and Objectives. Mr. Frank Finelli made the motion and Mr. John Lesinski seconded the motion. There was no discussion and the motion passed unanimously.

Approval of DVS FY19 Allocation Revisions, if required

Chair Schollmann called for a motion to approve the revisions presented by Deputy Commissioner Combs. Mr. Meade Spotts made the motion and Mr. Jim Boyd seconded the motion. During the discussion, Senator Walter Stosch made a substitute motion request that DVS come forward at the June meeting with a high/low budget request that sets priorities on spending based on revenue forecasting. Mr. Meade Spotts seconded the motion and it passed unanimously. Further discussion occurred and Mr. Brad Antle made a motion to amend the approved FY19 budget adjusting the VVFS fund to \$400,000 and adding \$25,000 to the V-3 fund. Mr. Meade Spotts seconded the motion. There was no further discussion and the motion passed unanimously.

Public Comment Period

Chair Schollmann asked if there was any public comment. No members of the public were present.

Adjournment

Chair Schollmann called for a motion to adjourn the meeting. Mr. Meade Spotts made the motion to adjourn the meeting and Mr. Brad Antle seconded the motion. The motion passed unanimously without discussion. The meeting adjourned at 1:50 pm.

The next VSF Board of Trustees Meeting will be held on June 7, 2018 at the American Legion Department HQ, 1708 Commonwealth Avenue, Richmond, Virginia.

Veterans Services Foundation Board of Trustees

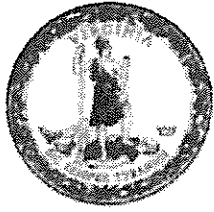
American Legion Department HQ
1708 Commonwealth Avenue, Richmond, VA

March 29, 2018

Board Meeting: 11:00 AM – 2:00 PM

Development Committee Meeting 10:00 AM – 11:00 AM
Finance Committee Meeting 10:00 AM – 11:00 AM

- I. Opening and Pledge of Allegiance, Roll Call of Trustees, Quorum Determination, Introduction of Staff and Visitors, Approval of Agenda – *Board Chair* (5 minutes)
- II. Review and Approval of November 9, 2017 Board Meeting Minutes– *Board Chair* (5 minutes)
- III. Reports:
 - a. Board of Veterans Services – *Jim Icenhour* (5 minutes)
 - b. JLC – *Marie Juliano* (5 minutes)
 - c. Department of Veterans Services – *DC Combs* (5 minutes)
 - d. Foundation Executive Director (VSF Income, Expenses, Events) – *Karla Boughey* (5 minutes)
 - e. Board Chair – (Nominating Committee) *Rich Schollmann* (5 minutes)
 - f. Development Committee – *Frank Finelli* (15 minutes)
 - g. Finance Committee – *Walter Stosch* (15 minutes)
 - h. Review of FY18 Second Quarter Financial Report – *Tammy Davidson* (5 minutes)
 - i. Policy and Bylaws Committee – *Jack Hilgers* (5 minutes)
- IV. Working Lunch (Approximately 12:30 p.m.)
- V. Unfinished Business:
 - a. FY18 Budget Adjustments, if required – *Tammy Davidson* (5 minutes)
 - b. Overview of DVS-related budget and 2018 legislation - *DC Combs* (5 minutes)
 - c. DVS FY19/20 NGF requirements for VSF donated funds - *DC Combs* (5 minutes)
 - d. Other Unfinished Business – *Board Chair* (1 minute)
- VI. New Business:
 - a. Approval of Nominating Committee – *Board Chair* (2 minutes)
 - b. Approval of Development Committee Initiatives, if required – *Board Chair* (2 minutes)
 - c. Approval of Finance Committee Initiatives, if required - *Board Chair* (2 minutes)
 - d. Approval of FY18 Second Quarter Financial Report – *Board Chair* (2 minutes)
 - e. Approval of FY18 Budget Adjustments, if required – *Board Chair* (2 minutes)
 - f. Approval of Strategic Plan/Vision, Mission, Values, Goals and Objectives, if required – *Board Chair* (2 minutes)
 - g. Approval of DVS FY19 NGF requirements for VSF donated funds, if required - *Board Chair* (2 minutes)
 - h. Other New Business – *Board Chair* (2 minutes)
- VII. Public Comment Period. (5 minutes)
- VIII. Adjournment (Next Board Meeting: June 7, 2018 - Location TBA)



101 N. 14th St., 17th Floor,
Richmond, VA 23219

COMMONWEALTH OF VIRGINIA
BOARD OF VETERANS SERVICES

**REPORT TO THE VETERANS SERVICES FOUNDATION (VSF)
March 29, 2018**

James O. Icenhour, Jr.
Chairman

Felix Dyer

Carl Bedell

Paul Rivers

Chris Chow

Michael Dick

Janice C. Garcia

William O. Daniels

Susan W. Hyman

Nick Kesler

M. Lyle Kujarski

Deborah Kothlencz

Marilyn

Belinda Puckner

Deanna Bruce Reeves

Hyman Frank Rivers

Deborah Christopher E. Stoltz

Julie Waters

Senator James W. Moran

Maria Johnson

Chairman, Joint

Leadership Council of

Veterans Service

Organizations

Ruth Schindler

Chairman, Veterans

Services Foundation

John E. Norris II

Commissioner of

Veterans Services

The Board of Veterans Services (BVS) met on November 16, 2017 at the Petersburg Freedom Support Center in Petersburg, VA. At that meeting we elected Col. Michael Dick, USMC (Ret.), as our new vice chair.

We also voted unanimously to support the Veteran Entrepreneurship Working Group's final report, as presented by chair Nick Kesler. We recommended to Commissioner Newby that DVS work to create a veteran entrepreneurship coordinator. Commissioner Newby accepted the letter and stated that the agency did request funding and Governor McAuliffe in his final budget allocated funding. Delegate Kathleen Murphy, the Women Veterans working group chair, also advocated during Session for the funding for a women veterans coordinator. As the budget is not yet final, we do not have a final report to give VSF on either position.

Our meeting schedule for 2018:

- April 26, 10 a.m., at Sitter & Barfoot VCC
- Sept. 6, 10 a.m., at the DVS Henrico office
- Nov. 15, 10 a.m., at the DVS Henrico office

The BVS consists of twenty-two members: fourteen citizen members, five legislators, and three *ex officio* members. Board members are in regular contact with the Department of Veterans Services to provide policy input on key operational issues.

Respectfully submitted,

Jim Icenhour
Chairman

ATTACHMENT 2



COMMONWEALTH OF VIRGINIA
JOINT LEADERSHIP COUNCIL OF
VETERANS SERVICE ORGANIZATIONS

101 N. 14th St., 17th Floor
Richmond, VA 23219

Air Force Association
American Legion
AMVETS
Association of the United States Army
Disabled American Veterans
Ex-Post-Removal Association
Fifth Baptist Veterans Museum
Iron & Steelworkers Veterans of America
Korean War Veterans Association
Legion of Valor of the U.S. Inc.
Marine Corps League
Military Order of the Purple Heart
Military Officers Association of America
Military Order of the World Wars
National Association for Uniformed Services
Navy Mutual Aid Association
Navy Seabee Veterans of America
Navy Commissioned Officers Association
Paralyzed Veterans of America
Reserve Officers Association
Rothschilds Veterans Council
Veterans of Foreign Wars
Virginia Veterans of America
Virginia Army & National Guard Ex-Servicemen Association
Virginia National Guard Association
Women Marines Association

**JOINT LEADERSHIP COUNCIL
REPORT TO THE VETERANS SERVICES FOUNDATION
March 29, 2018**

The Joint Leadership Council of Veterans Service Organizations (JLC) met on December 20, 2017.

At that meeting the JLC Legislative Chair set our Legislative Initiatives for the 2018 General Assembly session. Six initiatives, covering issues for active duty, veterans and National Guard, were voted on and approved for 2018. Four became legislation, one needed a budget amendment only, and we had House and Senate versions of the budget amendment. I have attached our end of session matrix for review.

Our meeting schedule for 2018:

May 2, 10 a.m., American Legion, Dept. of Virginia HQ, Richmond
July 25, 10 a.m., American Legion, Dept. of Virginia HQ, Richmond
October 17, 10 a.m., National Museum of the Marine Corps, Triangle
December 19, RTD Hanover Plant, Mechanicsville

The Council provides advice and assistance to the Governor, General Assembly and the Department of Veterans Services (DVS) on matters of concern to the veterans community and provides a conduit of information to and from the veterans service organizations on policy and legislation, pending and enacted, as well as information on existing services.

Respectfully submitted,

Marie Juliano
Chairman

ATTACHMENT 3

Status of JLC 2018 Initiatives — as of March 10, 2018 — SINE DIE

INITIATIVE	DESCRIPTION	STATUS
<p>JLC 2018-01 <i>Residency Requirement, Constitutional Amendment, 2nd Resolution</i></p>	<p>That the 2018 General Assembly pass resolutions identical to the one passed by the 2017 General Assembly (HJ562), thereby confirming the process to amend Virginia's Constitution to provide parity for surviving spouses of 100% disabled veterans and those Killed in Action.</p>	<p>Budget Amendment: Item 83 #8h (Del. Mirayres) FY19: \$100,000 FY20: \$0 <i>To fund informational advertising for a voter referendum to pursuant to the passage of the HB/HJ.</i></p> <p>Legislation: HB71/HJ16 (Miyares) — 2/7: Passed House (98-0); 3/1: Passed Senate (40-0) SB900/SJ76 (Stuart) — 2/12: Passed Senate (40-0); 2/28: Passed House (98-0) Governor has until April 9 to sign both</p>
<p>JLC 2018-02 <i>Electronic Return of Voted Ballots by Overseas Military</i></p>	<p>That the Governor and General Assembly enact legislation and provide budget support of a pilot program for the electronic return of absentee ballots by Virginia's deployed military service members to enfranchise their voting privileges.</p>	<p>Budget Amendment: Item 83 #2h (Del. Landes) FY19: \$1,452,757; FY20: \$622,757 Item 83 #3h (Del. Tran) FY19: \$500,000 FY20: \$500,000 Item 83 #3s (Sen. DeSteph) FY19: \$100,000 FY20: \$0</p> <p>Legislation: HB1058 (Del. Tran) — 2/7: Laid on the Table HB1139 (Del. Landes) — 2/7: Laid on the Table SB559 (Sen. DeSteph) — 2/12: Passed Senate (31-9); 3/6 Laid in House Appropriations</p>
<p>JLC 2018-03 <i>Veteran Entrepreneur Capital Resources Program (VECRP)</i></p>	<p>That the Governor and General Assembly enact legislation and provide budget support, in the amount of \$1,000,000 in FY19 and \$1,000,000 in FY20, to establish a Veteran Entrepreneur Capital Resources Program.</p>	<p>Budget Amendment: Item 120 #4h (Del. Keam & Del. Hodges) FY19: \$1,100,000; FY20: \$1,100,000 Item 120 #1s (Sen. McPike & Sen. Barker) FY19: \$1,000,000; FY20: \$1,000,000 2/18: Budget amendments not included in House or Senate budget</p> <p>Legislation: None needed</p>
<p>JLC 2018-04 <i>Income Tax Subtraction for Certain Low-Income 100% Disabled Veterans</i></p>	<p>That the Governor and General Assembly approve an individual income tax subtraction for 100% service-connected disabled veterans with a federally adjusted gross income, not exceeding 250% of the federal poverty level for a four-person household, who have not</p>	<p>Budget Amendment: Item #5s (Sen. Reeves) Language Only</p> <p>Legislation: HB792 (Del. Miyares) — 2/5: Continued to 2019 SB473 (Sen. Reeves) — 1/31: Passed By Indefinitely (PBI)</p>

<p>JLC 2018-05 <i>Removing Combat Requirement for VMSDEP</i></p>	<p>already claimed another exemption. That the Governor and General Assembly remove the requirement that a veteran's disability rating be combat related. Instead, a permanent service-connected disability rating of at least 90%, plus satisfaction of the other requirements currently in the Code, would qualify a veteran's spouse or child for VMSDEP benefits.</p>	<p>Budget Amendment: Item 141 #2h (Del. Leftwich) FY19: \$900,000; FY20: \$900,000 Item 466 #1s (Sen. Stuart) FY19: \$900,000; FY20: \$900,000 Legislation: HB748 (Del. Leftwich) – 2/5; <i>Laid on the Table</i> HB1332 (Del. Torian) – 2/13; <i>Left In Committee</i> SB259 (Sen. Stuart) – 2/7; <i>Continued to 2019</i></p>
<p>JLC 2018-06 <i>Increase State Tax Subtraction for National Guard to \$5,000</i></p>	<p>That the Governor and General Assembly increase the state income tax subtraction level for members of the Virginia National Guard from \$3,000 to \$5,000 per year.</p>	<p>Budget Amendment: None Legislation: None</p>

VSF Income & Expense Comparison FEBRUARY			
	Feb. 28, 2018	Feb. 28, 2017	Feb. 29, 2016
Total Fund Balance	\$ 1,558,362.01	\$ 1,649,534.54	\$ 1,678,970.51
INCOME	\$ 337,223.05	\$ 530,150.45	\$ 567,840.20
EXPENDITURES	\$ 332,203.25	\$ 409,984.25	\$ 173,661.70
Excess of Income over Expenditures	\$ 5,019.80	\$ 120,166.20	\$ 393,978.50
Remaining Fund Balances By Activity:			
VVCC	\$ 149,857.48	\$ 128,058.78	\$ 228,711.16
SBVCC	\$ 33,782.89	\$ 25,777.41	\$ 21,978.49
Cemetery	\$ 28,216.24	\$ 26,644.24	\$ 25,384.24
VVFS (VWVP 2015)	\$ 739,566.90	\$ 984,375.65	\$ 1,029,360.30
Benefits	\$ 675.52	\$ 475.52	\$ 500.00
V3/MTAP	\$ 352,543.38	\$ 240,487.55	\$ 149,150.59
Women's Summit	\$ 569.34	\$ 8,782.66	
VSF Support	\$ 59,107.96	\$ 53,520.64	\$ 40,234.12
Homeless Boot Camp			
Non-general funds	\$ 194,022.30	\$ 181,412.09	\$ 183,651.61
Total All Funds	\$ 1,558,362.01	\$ 1,649,534.54	\$ 1,678,970.51
			\$ 1,351,775.07
			\$ 486,109.25
			\$ 137,062.50
			\$ 349,046.75
			\$ 118,130.00
			\$ 55,859.06
			\$ 28,549.00
			\$ 170,426.98
			\$ 1,351,775.07

Please note:

In 2017: the PGA (Dominion Charity Classic) donation for the amount of \$185,000.00 was deposited on 2/8/17 and included in the total for the February income report.
In 2018: the PGA (Dominion Charity Classic) donation for the amount of \$146,153.23 was deposited on 3/8/18 and **NOT** included in the current February income report.

Veterans Services Foundation

**Summary of all Donations by Category Fiscal Year July 1, 2017 to June 30, 2018
TOTALS AS OF March 27, 2018**

Category	Amount	# Donations	# Donors
912 DVS	\$300.00	1	1
Benefits 4160	\$200.00	2	2
Cemetery Amelia 4134	\$805.00	8	7
Cemetery Dublin 4138	\$735.00	11	11
SBVCC Act 4114	\$3,290.00	16	16
SBVCC Indig 4112	\$3,395.43	5	3
SBVCC Other 4116	\$1,910.00	16	9
V3 Outreach 4212	\$100,000.00	1	1
V3/VTAP	\$147,153.23	2	2
VSF Support 4412	\$1.00	1	1
VSF Unrest Gen 4001	\$4,718.50	15	14
VVCC Act 4014	\$2,340.00	5	4
VVCC Carnival 4018	\$1,700.00	9	7
VVCC Holiday 4016	\$25,429.00	83	82
VVCC Indig 4012	\$4,540.00	15	15
VVCC Other 4026	\$867.04	4	4
VVFS Direct 4144	\$24.00	1	1
VVFS Homeless 4148	\$72,229.15	9	8
VVFS Other 4152	\$118,620.21	290	160
Totals:	\$488,257.56	494	
Total Distinct Donors across all Categories			332

Veterans Services Foundation
Schedule of Receipts, Expenditures and Budget, by Activity
For the Month Ended December 31, 2017
(Unaudited)

Activity	Balance July 1, 2017 Adjusted	Receipts YTD	Expenditures YTD	Balance December 31, 2017 YTD	FY 2018 Budget YTD	FY 2018 Budget Balance YTD
Indigent Resident Needs	25,924.51	2,480.00	-	28,114.51	2,000.00	2,000.00
Activities Fund	18,430.89	1,100.00	950.48	18,580.51	3,000.00	2,049.52
Operation Holiday Spirit	60,824.15	11,369.00	-	72,193.15	21,000.00	21,000.00
Carnival Fund	(4,120.04)	1,300.00	287.37	(3,107.41)	4,000.00	3,712.83
Rehabilitation Equipment	15,879.79	-	-	15,879.79	5,000.00	5,000.00
Other Equipment	(2,028.67)	47.04	-	(1,979.63)	5,000.00	5,000.00
Unit Projects & Functions	13,310.63	-	-	13,310.63	51,500.00	51,500.00
Other Donations Restricted	85.79	150.00	-	235.79	500.00	500.00
Total VVCC	126,009.15	16,466.04	1,237.85	141,227.34	92,000.00	89,782.15
Indigent Resident Needs	1,530.28	2,113.62	-	3,643.90	1,000.00	1,000.00
Activities Fund	26,292.33	1,040.00	96.00	28,236.33	16,500.00	16,404.00
Other Donations Restricted	-	1,122.00	-	1,122.00	8,050.00	8,050.00
Donations Received in Memory of Mark Scott	-	-	-	-	650.00	650.00
Donations Received in Memory of Colonel Barfoot	-	-	-	-	1,800.00	1,800.00
Total SBVCC	28,822.61	4,275.62	96.00	31,002.23	28,000.00	27,904.00
Va Veterans Cemeteries	782.00	25.00	-	787.00	-	-
Va Veterans Cemetery--Amelia	8,481.38	730.00	-	7,181.38	-	-
Memorial Cemetery--Suffolk	9,811.07	-	-	9,811.07	-	-
SW Va Veterans Cemetery--Dublin	9,891.79	150.00	-	10,041.79	-	-
Total Cemetery Support Funds	26,726.24	905.00	-	27,631.24	-	-
Outreach Services	25,000.00	-	159.18	24,840.82	25,000.00	24,840.82
Direct Veterans Services	150,000.00	-	70,940.35	79,059.65	150,000.00	79,059.65
Enabling Veterans Services	25,000.00	-	550.00	24,450.00	25,000.00	24,450.00
Homeless Veterans Fund	200,000.00	68,040.00	130,357.39	137,682.61	200,000.00	89,642.81
Operation Family Caregiver Grant	6,882.58	-	1,545.79	4,136.79	-	(1,545.79)
Other Donations Restricted	405,727.77	65,372.29	-	471,100.06	-	-
Total VVFS Funds	811,410.35	133,412.29	203,662.71	741,289.93	400,000.00	196,447.29
	476.82	209.00	-	676.82	-	-
Outreach Funds	185,730.91	-	10,380.37	175,340.54	100,000.00	89,609.63
Enabling Funds	125,090.24	-	38,842.59	86,247.65	100,000.00	81,157.41
Total V3/VTAP Funds	310,821.15	-	49,222.96	261,588.19	200,000.00	150,767.04
	11,084.74	-	10,515.40	589.34	15,000.00	4,484.80
	60,000.00	1.00	740.80	59,281.20	60,000.00	59,280.20
Appropriated Funds	154,981.01	-	-	154,981.01	-	-
Donor Funds	3,615.00	2,345.00	-	5,960.00	-	-
Interest	21,398.44	4,834.18	-	26,230.62	-	-
Total Non-General Funds	179,992.45	7,179.18	-	187,171.63	-	-
Grand Total All Funds	1,663,342.21	162,429.13	265,354.72	1,480,416.62	795,000.00	529,645.29

Veterans Services Foundation
Statement of Income, Expenditures and Changes in Funds Balances
For the Month Ended December 31, 2017
(Unaudited)

Restricted gifts received for:

Virginia Veterans Care Center	16,456.04
Sitter & Barfoot VCC	4,275.62
Cemetery Funds	905.00
VVFS Funds	133,412.29
Benefits Funds	200.00
V3/VTAP Funds	-
Women's Summit	-
VSF Support Funds	1.00
Non-General Funds	7,179.18
TOTAL INCOME	<u>162,428.13</u>

EXPENDITURES

VVCC Indigent Resident Needs	-
VVCC Activity Funds--Activities with Residents	950.48
VVCC Operation Holiday Spirit	-
VVCC Carnival Fund	287.37
VVCC Rehabilitation Equipment	-
VVCC Other Equipment	-
VVCC Unit Projects & Functions	-
VVCC Other Donations Restricted	-
SBVCC Indigent Resident Needs	-
SBVCC Activities Funds	96.00
SBVCC Other Donations Restricted	-
SBVCC Donations Received in Memory of Mark Scott	-
SBVCC Donations Received in Memory of Colonel Barfoot	-
Cemetery Funds	-
VVFS Outreach Services	159.18
VVFS Direct Veterans Services	70,940.35
VVFS Enabling Veterans Services	550.00
VVFS Homeless Veterans Funds	130,357.39
VVFS Operation Family Caregiver Grant	1,545.79
Benefits Funds	-
V3/VTAP Outreach Funds	10,390.37
V3/VTAP Enabling Funds	38,842.59
Women's Summit Funds	10,515.40
VSF Support Funds--Operating Expenditures and Web Site	719.80
Non-General Funds	-
TOTAL EXPENDITURES	<u>265,354.72</u>
Excess of Income over Expenditures	(102,925.59)
Beginning Fund Balances	<u>1,553,342.21</u>
Ending Fund Balances	<u><u>1,450,416.62</u></u>

NOTES

1. The purpose of restricted gifts is detailed on the Schedule of Receipts, Expenditures and Budget.

**Veterans Services Foundation
Statement of Assets
December 31, 2017
(Unaudited)**

Cash held by State Treasurer	<u>1,450,416.62</u>
Total Assets	<u>\$ 1,450,416.62</u>

Restricted Fund Balances:

Restricted for WVCC Activities	141,227.34
Restricted for SBVCC Activities	31,002.23
Restricted for Cemetery Funds	27,631.24
Restricted for WVFS Funds	741,269.93
Restricted for Benefits Funds	675.52
Restricted for V3/VTAP Funds	261,588.19
Restricted for Women's Summit Funds	569.34
Restricted for VSF Support Funds	<u>59,281.20</u>
Total Restricted Fund Balances	1,263,244.99
Non-General Funds	<u>187,171.63</u>
Total Fund Balances	<u>\$ 1,450,416.62</u>

1 All cash is held by the State Treasurer.

2 Restricted fund balances are donations given for a specific purpose, or are funds authorized by the Foundation for a specific expenditure purpose.

3 Non-General Fund Balance represents the funds remaining from the VSF base funding.

VSF BYLAWS AND POLICY REVISION COMMITTEE REPORT
March 29, 2018

This is a follow-up report from the one presented at the November 9, 2017 Board of Trustees meeting. Committee work by Jack Hilgers and Al Pianalto continues on the VSF Bylaws and the 11 Joint VSF-DVS Policies.

Common Terminology. Use common terms for the Foundation and the Department in all Joint VSF-DVS documents has been expanded to include terminology used by the Virginia Code Commission as contained in Attachment 1 – Virginia Code Commission List of Technical Changes.

Bylaws. At the November 9, 2017 meeting, the Committee requested input to the VSF mission and the development of a brief, concise "mission statement." As a result of suggestions by several members, the VSF Vision, Mission, Values, and Objectives were modified (highlighted) as contained in the revised Strategic Planning Appendix at Attachment 2. **The Committee would appreciate the Trustee's concurrence with the changes proposed in Attachment 2 – VSF Strategic Planning Appendix 3, Vision, Mission, Values, Goals, and Objectives.**

The Bylaws were reviewed by the Office of the Attorney General. While there were several technical changes that do not alter the content, a few issues arose. These issues affected who should be considered VSF Board Officers, compensation of VSF agents and advisors, and the authority of the VSF Executive Committee. We anticipate that the issues will be resolved to the satisfaction of all concerned. The Bylaws will be an action item at the next meeting in June.

The remaining changes proposed by the Committee at the November 9, 2017 meeting mainly reflect: (1) additional Code requirements that were not covered in the previous update; (2) a requirement that VSF have a FOIA officer who will be the Executive Director; (3) some rewording standardizing the use of VSF and DVS to conform with common use in the Joint Policies; (4) and rewording of early sections of the text that could stand clarification.

Joint Policies. Due to a great deal of redundancy in the Policies and after discussion, the Committee recommends their being combined in accordance with VSF tasks set forth in the Code in the order in which they may be performed; accepting and raising revenue – fundraising, fund administration, and providing funding for veterans programs – allocations for expenditure. It also was noted at the November 9, 2017 meeting that elements of each of the three VSF functions existed in all of the policies and these had to be reorganized into more consistent formats. Also, care needed to be taken to not reduce policies to the extent that we understand them but other readers may need greater explanation. Policies basically are manuals for both direction and education of the reader.

The Committee recommended reorganization as follows:

- Policy 1 (Coordination between VSF, DVS, BVS, and JLC), retain and update
- Policy 2 (Foundation Operations), retain and update
- Policy 3 (Accepting and Raising Revenue), update and combine policies 3 and 5 and include accepting and raising revenue and in-kind donations contained in other policies
- Policy 4 (Fund Administration), update and combine policies 4, 9, and 10 and include administration contained in other policies
- Policy 5 (Fund Allocation and Expenditures), new policy 5 containing policies 6, 6A, 7, and 8 and include providing funding for expenditures contained in other policies
- Policy 6, new policy 6 containing policy 11 on Planned Giving updated.

ATTACHMENT 6

The Committee has revised policies 1, and 2. New policy 3 has been put on hold pending clarification of solicitation of sponsorships. New policies 4 and 5 have been delayed awaiting the outcome of several VSF-DVS initiatives and issues yet to be resolved. The Committee believes that the policies should be presented to the Board for approval as a package and not individually in order that they can be evaluated as a whole and not piecemeal.

Action Requested. The Committee would appreciate approval of the changes proposed in the Strategic Planning Document VSF Vision, Mission, Values, Goals and Objectives.

Respectfully Submitted,

Jack Hilgers
Committee Chair

Attachments:

Virginia Code Commission List of Technical Changes
VSF Vision, Mission, Values, Goals and Objectives, updated

Virginia Code Commission List of Technical Changes

- Striking out the words/phrases: "thereof," "the same," "therein," "herein," "wherein," "thereto," "whereby," "thereafter," "therefrom," "hereof," "hereunder," "thereunder" and replacing such words with clearer, more explanatory language.
- Striking plural words used after identical singular words on the basis of § 1-227, which states that throughout the Code any word used in the singular includes the plural.
- Replacing the phrase "county, city, or town" with the word "locality" on the basis of § 1-221, which states that throughout the Code, "'locality' means a county, city, or town."
- Replacing the word "must" with the word "shall" as necessary.
- Replacing the phrase "shall be" with the word "is" or "does" as necessary.
- Replacement of the phrase "shall have the authority to" with the word "may."
- Spelling out the numbers one through nine.
- Using numerals for the numbers 10 or more, except when the numbers begins a sentence or subdivision.
- Replacing the word "which" with the word "that" as necessary.
- Replacing the phrase "goods or chattels" with the modern term "personal property."
- Replacing the phrase "deed or will" with the term "written instrument" to account for all types of written instruments that are used to convey gifts of personal property. (Chapter 1)
- Use of the phrase "tenants by the entirety" instead of "tenancy by the entireties" for consistency
- Language is updated to reflect the merger of law and equity in Virginia (replacing "bill in equity" with "petition," replacing "bill of complaint" with "complaint," replacing "suit" with "action," removal of the phrase "of equity" after "circuit court," replacing "decree" and "personal decree" with "order," strike reference to "corporation court"
- Replacement of the phrase "husband and wife" with "spouse" or "spouses" for consistency.
- Replacing the phrase "admitted to record" with the word "recorded."
- Replacing the word "attorney's" with the word "attorney" when referring to "attorney fees."
- Replacing the word "Virginia" with the phrase "the Commonwealth," and striking the words "of Virginia" after the word "Commonwealth."
- Except when otherwise required for context, draft in accordance with the rule of construction set forth in Va. Code § 1-216 that provides a word used in the masculine includes the feminine and neuter.
 - Delete "or she"
 - Delete "or her"
 - Delete "or herself"
- Except when otherwise required for context, standardize use of the following gender-neutral terms when drafting and make the following references consistent:
 - "husband" or "wife" to "spouse"
 - "father" or "mother" to "parent"
 - "grandfather" or "grandmother" to "grandparent"
 - "father-in-law" or "mother-in-law" to "parent-in-law"
 - "son" or "daughter" to "child"
 - "grandson" or "granddaughter" to "grandchild"
 - "son-in-law" or "daughter-in-law" to "child-in-law"
 - "brother" or "sister" to "sibling"
 - "widow" or "widower" to "surviving spouse"

**VETERANS SERVICES FOUNDATION (VSF)
STRATEGIC PLANNING
APPENDIX 3
VSF VISION, MISSION, VALUES, GOALS, AND OBJECTIVES**

VISION (Where the Foundation is headed and what keeps the Foundation moving forward *even against discouraging odds.*)

"The Foundation's vision is to advance the common good for Virginia-domiciled veterans and their dependents through providing a vibrant, growing, and responsible philanthropic organization, supporting the Commonwealth in being viewed as among the best states in the nation for support of veterans and their families."

By "common good" the Foundation means the total sum of the conditions that enhance veterans' community members' quality of life. These achievements have a shared nature that goes beyond individual benefits. [As identified by the VSF Board on 4/13/06.]

Though "veterans" and their families are the primary focus of the Foundation, it also appreciates the need to increase recognition of the role played by those returning from combat who will become future veterans as defined by the US Code. [As identified by the VSF Board on 4/13/06.]

The Foundation sees itself as part of a broad, veterans based, philanthropic community that may contribute to this vision. The Foundation aims to be an important, accountable leader in Virginia for reaching this vision. The Foundation is a means to an end, not an end in and of itself.

By comparison, see the Department of Veterans Services vision statement (2014). **"Become the benchmark for the delivery of quality veterans programs at the state level and help ensure Virginia veterans receive the federal benefits to which they are entitled."**

MISSION (The reason the Foundation exists; what it is trying to do.)

"The Virginia Veterans Foundation will administer and develop resources to provide supplemental sustainable revenue for the Veterans Services Fund for veterans' services and programs, and work with the Department of Veterans Services and supporting organizations to assure veterans' services and programs are enhanced." [Approved by the VSF Board on 11/15/07. This is a capsulation of two Foundation goals identified by the Board on 4/13/06; (1) develop programs that supplement and complement other veterans efforts, (2) and provide a dedicated reliable funding stream for veterans programs.]

By comparison, the Code of Virginia (§ 2.2-2715.A, effective July 1, 2008) states that, "The Foundation shall (i) administer the Veterans Services Fund (the Fund), (ii) provide funding for veterans services and programs in the Commonwealth through the Fund, and (iii) raise revenue from all sources including private source fundraising to support the Fund." It subsequently was modified in 2016 to include raising and accepting of funds.

Subsequent evaluation of the original Foundation mission indicated that it specifically did not recognize fundraising and that the Fund could not guarantee truly sustainable revenue. Accordingly, the Board unanimously approved a revision to the mission on May 4, 2011 as follows: **"The Virginia Veterans Services Foundation will administer and develop fundraising and other resources to provide supplemental, revenue for the Veterans Services Fund for veterans' services and programs, and work with the Department of Veterans Services and supporting organizations to assure veterans services programs are enhanced."**

At the Foundation Board meeting of November 9, 2017, the Board desired to revisit the Foundation Mission in view of the statutory obligation to administer the Fund, provide funding for veterans services and programs, and raise and accept revenue from all sources. Accordingly, the following mission was suggested: The Virginia Veterans Services Foundation shall raise revenue from all sources, administer the Veterans Services Fund, and provide funds for veterans' services and programs in Virginia. Also the need for a clear, concise, and useful "mission statement" that is short and inspiring was desired. The following mission statement is proposed: "Raise, administer, and allocate funds to support Virginia's veterans and their families." The Foundation and the acceptance of revenue are implied and the specification of families is contained in the reason the Foundation was established (§ 2.2-2715.A). The mechanics of fund distribution are contained in the Authority Foundation (§2.2-2716) and not required.

By comparison, the Department of Veterans Services mission statement (2014) is: "The Department of Veterans Services serves Virginia's veterans and their beneficiaries by ensuring they receive the benefits, support, quality care, and recognition they have earned through service and sacrifice."

VALUES (How the Foundation goes about what it is trying to do; i.e., its mission.)

Articulation of values provides direction, ways of choosing among competing priorities, and guidelines about how people work together.

To pursue its vision and carry out its mission, the Foundation will be a citizen member organization with diverse leadership that helps provide effective, responsible, and cooperative veterans' philanthropic initiatives in support of the common good of Virginia's veterans and their families.

The foregoing is enhanced by the Code of Virginia Requirement (§ 2-2-2715.B) that "A majority of the trustees shall be active or retired chairmen, chief executive officers, or chief financial officers for large private corporations or nonprofit organizations or individuals who have extensive fundraising experience in the private sector. Trustees shall, in so far as possible, be veterans. Each appointing authority shall endeavor to ensure a balanced geographical representation on the Board to facilitate fundraising efforts across the state."

The following supporting individual and collective supporting values should be considered:

Vision and Leadership – the ability to see the big picture and the courage to set direction to achieve the Foundation's mission and pursue its vision.

Stewardship – the integrity to serve the interests and pursue the Foundation's goals, as well as the interests of the public and intended Foundation beneficiaries,

Knowledge – ongoing pursuit of learning to understand the Foundation's constituents, and practice operational, organizational, and managerial acuteness.

Diligence – dedication and commitment to fulfilling the Foundation's vision, mission, goals, and objectives.

Collegiality – having the sincere desire and respectful attitude toward constituents and colleagues views.

[Application for much of the above construct is both an individual and an organization responsibility and is extended to the Foundation's vision and mission.]

In contrast, the Department of Veterans Services values (2014) are organizational and follow:

- **Service** – *Provide exemplary service to Virginia's veterans and their families*
- **Dedication** – *Bring an enduring commitment to helping Virginia's veterans and their families*
- **Excellence** – *Be the best at what we do*
- **Innovation** – *Seek new and better ways to reach and serve Virginia's veterans and their families*
- **Transparency** – *Communicate with all stakeholders in a direct and sincere manner*
- **Stewardship** – *Support a climate of ownership at the lowest possible level*

FOUNDATION GOALS AND OBJECTIVES

Background. Goals, per se, are measurable performance indicators. Objectives are measurable subsets of goals. There are two types of goals, activities and outcomes. Activities measure the internal mechanics or the substance and level of activity within a program. Outcome goals measure the final intended consequences of a program. There also are bridging goals that connect activities to outcomes. Whatever type, the goal must satisfy three criteria: (1) contain only one idea; (2) be distinct from every other goal; and (3) use action verbs (e.g., increase, improve, reduce). (Thomas, 2005)

Another way of establishing goals and objectives is for them to be;

Important to the Foundation,

Hierarchical (prioritized),

Attainable (within the Foundation's capacity and capability),

Internally consistent,

Measurable or quantifiable.

Examples of Foundation Goals and Objectives for Consideration in FY07-08. The chart at Annex 1 provides examples of goals and objectives for nonprofit organizations. A full analysis and adoption of VSF goals and objectives should be part of the strategic planning process. The chart was derived from Kaplin 2001, with permission of United Way of Rhode Island. The items with asterisks were added by the VSF Board Action Plan Committee in November 2007.

Foundation Goals and Objectives FY16 and FY17. The evolving Goals and objectives had their genesis at the August 2008 trustees meeting, based on the information contained in Appendix 1, and have evolved to their current state as a work in progress. They are not listed here, but are available in the current VSF board minutes. They perceptively focus on four critical elements contained in **Annex 1; Fund Oversight and Management, Community Building, Customer Satisfaction, and Veterans Satisfaction. The latter should encompass veterans families.** Though some may consider Internal Processes the exclusive purview of the Executive Director, in fact, it requires the entire Foundation team working together to meet these objectives and others that have been identified.

**APPENDIX 1
TO VETERANS SERVICES FOUNDATION BOARD
MISSION STATEMENT, GOALS, AND OBJECTIVES**

Goal	Objective
Fund Growth	Increase net amount of funds raised <i>Sustain donor relationships and identify potential new donors*</i>
Fund Stability	Balance internal income and expenses to assure 100 percent self-sustaining support to veterans programs Create a dedicated, reliable public funding stream*
Community Building	Increase amounts of funds going to programs/services Maintain a Foundation Website*
Customer Satisfaction	Foundation recognition with ease of contributing Ensure donor fund are expended expeditiously for the purpose the donation was made*
Veterans' Satisfaction	Foundation acceptance and confidence building Develop an outreach and public relations plan*
Market Growth	Programs that veterans and other customers care about and that will improve the community Define specific ongoing programs and events for veterans*
Customer Retention	Provision of information on results, quality, timely service
Internal Processes	Improve key internal processes in the following areas: Fund Oversight, Management, and Distribution Fund Raising Event Processing Community Building Information Processing and Communications Volunteer and Staff Development Customer/Veterans Service Interagency Communications Adopt VSF policies and procedures as needed* Foster internal relations with DVS boards & staff* Identify VSF staff support needs to carryout tasks*
Results	Develop a consistent process for evaluating services Define and measure success*

DVS FY19 Budget Summary: as of April 11, 2018

(NOTE - the information below is based on the assumption that the same budget bill will be introduced in Special Session I as in the regular session)

	Operating \$		Total	FTEs	
	GF	NGF		GF	NGF
Case Management Services for Veterans Benefits (46702)					
Base Budget	\$7,509,744	\$100,000	\$7,609,744	94	0
Base Budget Adjustments	\$242,462	(\$100,000)	\$142,462	0	0
Introduced budget (April 11, 2018)	\$171,438	\$0	\$171,438	4	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0
Total for section	\$7,923,644	\$0	\$7,923,644	98	0

Virginia Veteran and Family Support Services (46702)					
Base Budget	\$4,388,510	\$982,054	\$5,370,564	48	1
Base Budget Adjustments	\$196,314	(\$700,000)	(\$503,686)	0	0
Introduced budget (April 11, 2018)	\$0	\$0	\$0	0	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0
Total for section	\$4,584,824	\$282,054	\$4,866,878	48	1

NOTE: includes \$200,000 (GF) for VHDA-administered Granting Freedom program.

Veterans Education, Transition, and Employment Services (46703)					
Base Budget	\$2,906,940	\$1,076,574	\$3,983,514	20	9
Base Budget Adjustments	\$51,590	(\$172,386)	(\$120,796)	0	0
Introduced budget (April 11, 2018)	\$112,697	\$0	\$112,697	2	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0
Total for section	\$3,071,227	\$904,188	\$3,975,415	22	9

NOTE: includes \$500,000 (GF) for employment grants

General Management and Direction (49901)					
Base Budget	\$2,308,929	\$476,298	\$2,785,227	13	2
Base Budget Adjustments	\$48,517	(\$60,000)	(\$11,483)	4	0
Introduced budget (April 11, 2018)	\$0	\$0	\$0	0	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0
Total for section	\$2,357,446	\$416,298	\$2,773,744	17	2

NOTE: includes up to \$160,000 (GF) to support the operations of the Veterans Services Foundation

Virginia War Memorial Management and Operations (50209)

Base Budget	\$1,448,142	\$0	\$1,448,142	9	0	9
Base Budget Adjustments	\$23,213	\$0	\$23,213	0	0	0
Introduced budget (April 11, 2018)	\$0	\$0	\$0	0	0	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0	0
Total for section	\$1,471,355	\$0	\$1,471,355	9	0	9

State Veterans Cemetery Management and Operations (50206)

Base Budget	\$1,088,538	\$799,769	\$1,888,307	16	12	28
Base Budget Adjustments	\$41,271	\$421,816	\$463,087	0	0	0
Introduced budget (April 11, 2018)	\$0	\$725,000	\$725,000	0	0	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0	0
Total for section	\$1,129,809	\$1,946,585	\$3,076,394	16	12	28

Veterans Care Center Operations (43013)

Base Budget	\$50,000	\$57,186,929	\$57,236,929	1	576	577
Base Budget Adjustments	\$0	\$2,072,379	\$2,072,379	0	0	0
Introduced budget (April 11, 2018)	\$0	\$818,012	\$818,012	0	25	25
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0	0
Total for section	\$50,000	\$60,077,320	\$60,127,320	1	601	602

Veterans Services Fund Administration (46704)

Base Budget	\$0	\$0	\$0	0	0	0
Base Budget Adjustments	\$0	\$796,500	\$796,500	0	0	0
Introduced budget (April 11, 2018)	\$0	\$0	\$0	0	0	0
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0	0
Total for section	\$0	\$796,500	\$796,500	0	0	0

DVS Total

Base Budget	\$19,700,803	\$60,621,624	\$80,322,427	201	600	801
Base Budget Adjustments	\$603,367	\$2,258,309	\$2,861,676	4	0	4
Introduced budget (April 11, 2018)	\$284,135	\$1,543,012	\$1,827,147	6	25	31
2018 General Assembly Amendments to Introduced Budget	\$0	\$0	\$0	0	0	0
Total for agency	\$20,588,305	\$64,422,945	\$85,011,250	211	625	836

DVS Request for allocation of funds from Veterans Services Fund - FY19

Program	DVS FY19 Requested Allocation	How funds will be used
Virginia Veterans Care Center (VVCC), Roanoke	\$79,500	Quality of life programs/activities for VVCC residents
Sitter & Barfoot Veterans Care Center (SBVCC), Richmond	\$20,000	Quality of life programs/activities for SBVCC residents
State Veterans Cemeteries: Amelia, Dublin, and Suffolk	\$10,000	Cemetery grounds maintenance (purchase of new/replacement trees, shrubs, flowers, etc.)
Virginia Veteran and Family Support (VVFS)	\$400,000	<ul style="list-style-type: none"> • Direct services for veterans and their families to aid in their recovery and/or improve their quality of life (\$200,000). This includes emergency financial assistance for behavioral/rehabilitative health or other resources to address the immediate needs of the eligible veterans, and relationship skill building workshops for veterans/families coping with the impact of military service, deployments, operational stress, post traumatic stress, traumatic brain injury, transition from service, and other service connected needs. • Homeless veterans programs help meet the needs of temporarily homeless veterans and, in some cases, their families (\$200,000). Provides financial assistance to fill gaps in housing homeless veterans
Benefit Services	\$0	N/A
Veterans Education, Transition, and Employment (VETE)	\$225,000	Help connect veterans and employers to jobs through the Virginia Values Veterans (V3) program; help military service members transition from the military to employment in the Virginia economy through the Virginia Transition Assistance Program (VTAP).
Virginia Women Veterans Summit	\$20,000	Support the 2019 Virginia Women Veterans Summit
VSF Support	\$42,000	VSF Support
	\$796,500	
		ATTACHMENT 8

DVS Request for Veterans Services Foundation Fundraising Support - for FY20

Program	DVS FY20 Requested Fundraising Target	How funds will be used
Jones & Cabacoy Veterans Care Center	\$400,000	Purchase furniture and equipment to improve the quality of life for residents of the new Jones & Cabacoy Veterans Care Center in Virginia Beach
Puller Veterans Care Center	\$400,000	Purchase furniture and equipment to improve the quality of life for residents of the new Puller Veterans Care Center in Vint Hill (Fauquier County)