

Veterans Services Foundation Board of Trustees
Eastern Henrico Workforce Center
121 Cedar Fork Road
Richmond, Virginia
Meeting Minutes
August 9, 2018

A meeting of the Veterans Services Foundation (VSF) Board of Trustees was held on Thursday, August 9, 2018 at the Eastern Henrico Workforce Center, 121 Cedar Fork Road, Richmond, Virginia. The meeting was called to order at 10:52 AM, immediately following the Development Meeting and Finance Meeting that started at 10:00 AM.

TRUSTEES PRESENT

- Brad Antle
- Jim Boyd
- Allan Burke
- Nicole Carry (*Development Committee Chair*)
- Frank Driscoll
- Frank Finelli (*Veteran Services Foundation Chairman*)
- Paul Haughton
- Jack Lanier (*Second Vice Chair*)
- John Lesinski (*Development Committee Vice Chair*)
- Tom Mulrine
- Al Pianalto (*First Vice Chair*)
- Rich Schollmann (*arrived at 1:05pm*)
- Meade Spotts
- Walter Stosch (*Finance Committee Chair*)
- Matice Wright (*Finance Committee Vice Chair*)
- Carlos Hopkins (*ex officio, voting, Secretary of Veterans and Defense Affairs*)
- Jim Icenhour (*ex officio, voting, Board of Veterans Services (BVS) Chair*)
- Frank Wickersham (*ex officio, voting, Joint Leadership Council (JLC) of Veterans Service Organizations Chair*)

VSF ADVISORS PRESENT

- Jack Hilgers (*Agent & Advisor*)

VSF STAFF PRESENT

- Karla Williams Boughey (*ex officio, nonvoting, Veterans Services Foundation (VSF) Executive Director*)

DVS REPRESENTATIVES PRESENT

- Steven Combs (*DVS Deputy Commissioner*)
- Tammy Davidson (*ex officio, non-voting, VSF Treasurer*)
- Glendalynn Glover (*DVS Staff*)
- Tiffany Robertson (*DVS Staff*)
- Colleen Ewing (*Director Virginia Veteran and Family Support*)
- Ben Shaw (*VVFS Central Virginia Regional Director*)
- Annie Walker (*Director Veteran Education Transition and Employment Program*)
- Charlie Palumbo (*Director Transition and Employment Programs*)
- Ross Koenig (*Manager Virginia Values Veterans*)

OFFICE OF THE ATTORNEY GENERAL

- Flora Hezel

GUESTS PRESENT

- Rick Oertel
- Maggie Wickersham

Materials Distributed and Attached

- Meeting Agenda (*Attachment 1*)
- VVFS Update (*Attachment 2*)
- V3 Update (*Attachment 3*)
- BVS Chair Report (*Attachment 4*)
- JLC Chair Report (*Attachment 5*)
- DVS Report and Map (*Attachment 6*)
- VSF Income, Expenses, Budget (*Attachment 7*)
- FY18 4th Quarter Financial Report (*Attachment 8*)
- Renamed Financial Report Activities (*Attachment 9*)
- VSF Bylaws and Policy Revision Committee Report (*Attachment 10*)

Opening and Pledge of Allegiance

Chair Frank Finelli welcomed everyone and called the meeting to order at 10:52 a.m. and led the group in reciting the Pledge of Allegiance.

Roll Call of Trustees and Quorum Determination

With 17 of 18 trustees present, a quorum was determined. Mr. Rich Schollmann arrived at 1:05pm.

Introduction of Staff and Visitors

The VSF meeting opened with a warm welcome to new member, Allan Burke, who was appointed by the Speaker of the House of Delegates to fill the position vacated by Randy West when his term expired.

Chair Finelli welcomed the representatives from VVFS, Colleen Ewing and Ben Shaw, and representatives from VETE/V3, Annie Walker, Charlie Palumbo, and Ross Koenig. Chair Finelli also welcomed Rick Oertel from Speaker Cox's office and Maggie Wickersham.

Approval of Agenda

The agenda was previously provided to the trustees electronically and a printed copy was included in the Board packets. Chair Finelli stated that there was an amendment to the agenda. Under New Business, Item b. Consideration to Establish a Procedures and Policies Committee was added.

Chair Finelli asked for a motion to approve the amended agenda. (*Attachment 1*)

Mr. Brad Antle **moved** to approve the amended agenda, and Ms. Nicole Carry **seconded** the motion. There was no discussion, and the motion passed unanimously.

Review and Approval of June 7, 2018 Meeting Minutes

A copy of the June 7, 2018 meeting minutes was previously emailed to the trustees, and a printed copy was available for review. Chair Finelli asked for a motion to approve the minutes.

Mr. Jack Lanier **moved** to approve the minutes as presented, and Mr. Tom Mulrine **seconded** the motion. There was no discussion, and the motion passed unanimously.

PRESENTATIONS

VVFS Update (*Attachment 2*)

Mr. Ben Shaw presented an update on the Virginia Veteran and Family Support (VVFS) program.

Mr. Shaw was asked about the age groups of majority of patients. He answered that it runs the full spectrum from right after discharge to the Korean War but generally speaking it is those who have been out of the military for 12

months or more. The cost of counseling is approximately \$1,100 for 12 sessions. Transportation is an issue so we work with VSOs in the community. A question was raised about the transportation program that was presented to the Board in November 2016. Ms. Boughey stated that there had been some breakdowns in communication and the program never materialized.

Secretary Hopkins shared that his office is starting a Southwest Virginia Coalition to address some of the concerns that the veterans groups have. Transportation is one of the big issues in that area. Sec. Hopkins would like to have one resource in the region for people to go to for help with issues such as housing and transportation.

Chair Finelli asked for update on Functional Zero on Veteran Homelessness. Deputy Commissioner Combs shared that it doesn't mean there aren't any homeless veterans but that DVS has the systems in place to identify veterans and assist with permanent supportive housing.

V3 Update (Attachment 3)

Mr. Ross Koenig, Ms. Charlie Palumbo, and Ms. Annie Walker presented an update on Virginia Values Veterans (V3).

Mr. Koenig was asked about companies that have left V3. He answered that 20-30 companies made a request to leave V3 but are still listed on the website.

Mr. Koenig reported that there have been over 35,000 hires from certified companies since V3 started in 2012. A question was asked about PD Systems. Currently the Foundation has invested funding and the board wanted to know the services provided by PD Systems and how it was a direct service to our veterans. PD Systems provides all of the V3 curriculum development and training for the companies. While PD Systems is not a direct service to veterans, the funding is used towards the development of training content for businesses to hire veterans.

What is the department spending in entirety to create these jobs? Mr. Koenig reported that the budget is a little over a million dollars for V3.

REPORTS

Board of Veterans Services (BVS)

Mr. Icenhour, Chairman of the Board of Veteran Services, provided the BVS report. Mr. Icenhour asked if there were any questions. None were posed. (Attachment 4)

Joint Leadership Council of Veterans Service Organizations (JLC)

Mr. Frank Wickersham, Chairman of the Joint Leadership Council, provided the JLC report. (Attachment 5) JLC plans to choose a specific day or days during the General Assembly Session for a Veterans Legislative Day. The organizations will coordinate their day/time to speak to legislators and be recognized in the House or Senate Chamber. Chair Finelli said that when the date/dates were set, the VSF Board would be notified if anyone wanted to participate. Mr. Wickersham asked if there were any questions. None were posed.

Department of Veterans Services

Deputy Commissioner Steven Combs provided an update on behalf of DVS. (Attachment 6)

Deputy Commissioner Combs was asked about the cemeteries. He responded that the state veteran cemeteries have the same eligibility requirements and the same operating requirements as national cemeteries. The cemeteries operate on a State general fund appropriation. DVS receives federal dollars in the form of a burial reimbursement which is about \$750 per veteran buried there. A 1 time fee of \$300 is charged for spousal burial. The state dollars and the federal reimbursement pays for current operations and maintenance and upkeep required to meet regulations. There will be an increase in appropriation funding coming because of increased burial sites at the cemeteries and maintenance costs will increase.

A WORKING LUNCH WAS PROVIDED

VSF Income, Expenses, Events

Ms. Karla Boughey, VSF Executive Director, presented her report (**Attachment 7**).

Her report included the VSF income/expense comparison from 2015 to the present, a revised FY19 budget, a list of \$1,000 and over donations received, event donations, and donations received so far in FY19.

Mr. Haughton asked about setting up a transportation program for veterans. Ms. Boughey reported on her work regarding that topic in the past and her talks with USRV and Lyft. There had been a breakdown of communication and the program never materialized. Deputy Commissioner Combs suggested that we wait and see how the Secretary's Southwest Coalition would address this. Chair Finelli stated that we shouldn't wait for that before addressing this issue. Deputy Commissioner Combs said DVS could crunch the numbers and talk about it at the next meeting in November. Chair Finelli said that VSF would prefer not to wait until the next meeting. Chair Finelli asked if DVS could assign someone to take this on as a program and have a report on cost and alternatives for the next meeting in November. Chair Finelli would like to see a pilot to approve at the next meeting if possible. Deputy Commissioner Combs agreed that DVS could do that. Ms. Boughey would need the appropriate information prior to approaching the companies again.

Ms. Boughey asked if there were any questions. None were posed.

Chairman's Report

Chair Finelli stated that since we are spending more to provide services to veterans across the Commonwealth, we need to raise more funds through donations. As a foundation, we have been monitoring fundraising but haven't really been effectively engaging existing and potential donors. There are some exciting ideas coming out of the Development Committee. Secretary Hopkins wants us to be in full fundraising mode by the next meeting in November.

Chair Finelli recommended that Senator Stosch continue as Chair of the Finance Committee and Ms. Matice Wright continue as Vice Chair of Finance. He recommended that Ms. Nicole Carry serve as Chair of the Development Committee and Mr. John Lesinski stay on as Vice Chair of the Development Committee.

Mr. Haughton brought to the attention of the Chair that unless you go to the VSF website, there isn't a way to donate and suggested this be looked into.

The VSF Memorandum of Understanding (MOU) with DVS expired in 2015 even though it states that it should be reviewed every 2 years. Chair Finelli said that if the Board approves the Procedures and Policies Committee that he will propose under New Business, the issue will be addressed by this Committee.

Review of FY18 Fourth Quarter Financial Report

Ms. Tammy Davidson, DVS Director of Finance, provided the financial review of the FY18 Fourth Quarter report. (**Attachment 8**). Ms. Davidson asked if there were any questions. None were posed.

Development Committee Report

Prior to the full Board of Trustees meeting, a Development Committee meeting was held. Vice Chair Lesinski reported that the meeting centered around a fundraising discussion. The Board is in the process of transitioning into a more active/proactive role. Trustees have been asked to identify 3-5 companies who have given in past to contact. Examples of letters were included in the packets.

Ms. Carry shared about her involvement in registering the Foundation with Benevity and the plans to present to ADP.

Oftentimes we can do better in fundraising if we can identify projects that people can see and touch. The committee discussed recognizing donors on our website, setting up photo ops, giving donors a plaque/stickers etc to recognize them for their donation. We have a new Virginia Veterans Services Foundation Facebook page. With Veterans Day coming up, we could do a Facebook campaign asking for giving on social media.

Chair Finelli recognized Mr. Jim Boyd for being the first to get his letters out to donors and presented him with his box of business cards.

Finance Committee Report

Prior to the full Board of Trustees meeting, a Finance Committee meeting was held. The Finance Chair, Senator Walter Stosch reported that the committee reviewed suggestions for renaming some of the funding categories **(Attachment 9)**.

The Finance Chair recommended the following for the Board to consider:

The Finance committee suggests that some funding categories be combined and/or renamed to increase efficiency and decrease confusion. We must make sure that we honor the restrictions and intentions of the donor.

The Board has already approved an "Optimistic" Budget for FY2020. The Finance Committee recommends approving a "Conservative" Budget of \$570,500.00 for FY2020. If additional funds come in, then the Board can amend this.

The state budget has an item in it of \$796,500.00 as part of the Appropriation Act to the Foundation. The Finance Committee recommends that we don't need to ask for more budget appropriation for the non-general fund.

There is \$160,000.00 within the state budget of DVS to support administrative activities within the Foundation. The Committee feels that this does not need to be changed at this time.

The General Assembly has appropriated to the Foundation \$115,000 for our staff which includes the Executive Director and benefits. The Finance Committee suggests asking the treasurer to submit a request for a 4% increase in this general fund appropriation.

Bylaws and Policy Committee Report

Mr. Jack Hilgers made the report on behalf of the ad-hoc committee. **(Attachment 10)** Mr. Hilgers asked if there were any questions. None were posed.

UNFINISHED BUSINESS

Trustees Bylaws Revisions

Ms. Flora Hezel completed a revised draft of by-laws. Revisions including renumbering some sections, covering topics in their entirety so that you don't have to flip back and forth through the pages, and shortening it by several pages.

By-laws are a government's document that dictates how a board operates. Policies and procedures are a document that governs how the Foundation itself operates on a daily basis. Policies should be reviewed often and revised as things change.

Other Unfinished Business

Chair Finelli asked if there was any other unfinished business. None was posed.

NEW BUSINESS

Approval of Committee Appointments

Chair Finelli called for a motion to approve Committee appointments of Senator Stosch as Finance Committee Chair and Ms. Wright as Vice Chair and Ms. Carry as Development Committee Chair and Mr. Lesinski as Vice Chair. Mr. Mulrine made the motion, and Mr. Antle seconded the motion. There was no discussion, and the motion passed unanimously.

Consideration of Establishment of a Procedures and Policies Committee

We had an ad-hoc committee to review our by-laws, but Chair Finelli proposed establishing a standing Committee now that the Foundation is a separate agency. This Committee would be responsible for updating the current by-laws, policies, and the MOU. As the Foundation grows, this Committee will be instrumental in keeping these documents up to date.

Jack Hilgers, Jack Lanier, Tom Mulrine, Al Pianalto, and Rich Schollmann have agreed to serve on this Committee. Mr. Pianalto made the motion to establish the Committee, and Mr. Lesinski seconded the motion. There was no discussion, and the motion passed unanimously.

Approval of the FY18 Fourth Quarter Financial Report

Chair Finelli called for a motion to approve the 4th Quarter Financial Report. Mr. Driscoll made the motion, and Ms. Wright seconded the motion. There was no discussion, and the motion passed unanimously.

Approval of Finance Committee Initiatives, if required

Upon the recommendation of the Finance Committee, Senator Stosch made a motion to adjust certain fund names and balances within the authority of the Board and consistent with what we believe to be the donors expectations. Mr. Antle seconded the motion. There was no discussion, and the motion passed unanimously.

Upon the recommendation of the Finance Committee, Senator Stosch made a motion to establish a minimum budget which is based upon historical record of donations as shown on the attachment under the heading "Recommended Conservative Budget 2020". Mr. Lanier seconded the motion. There was no discussion, and the motion passed unanimously.

The Finance Committee believes that the Non-General Fund appropriation within the budget of \$796,500.00 is adequate, so no further requests need to be made.

The Finance Committee believes that the \$160,000.00 within the state budget of DVS to support administrative activities within the Foundation is adequate, so no further requests need to be made.

Upon the recommendation of the Finance Committee, Senator Stosch made a motion that the General Fund appropriation of \$115,000 be increased by 4% within the authority of the board and consistent with the process for the state budget and direct the Treasurer to carry that out. Mr. Burke seconded the motion. There was no other discussion, and the motion passed unanimously.

Public Comment Period

Chair Finelli asked if there was any public comment. No members of the public had any comments.

Adjournment

Chair Finelli called for a motion to adjourn the meeting. Mr. Lesinski made the motion to adjourn the meeting, and Mr. Antle seconded the motion. There was no discussion and the motion passed unanimously. The meeting adjourned at 1:27pm.

The next VSF Board of Trustees Meeting will be held on November 8, 2018. Location: American Legion Building, 1708 Commonwealth Avenue, Richmond, VA 23230.

Veterans Services Foundation Board of Trustees
Eastern Henrico Workforce Center
121 Cedar Fork Road, Richmond, VA
August 9, 2018
10:30 a.m. – 2:00 p.m.

DEVELOPMENT COMMITTEE MEETING: 10:00 a.m. – 10:30 a.m

FINANCE COMMITTEE MEETING: 10:00 a.m – 10:30 a.m

1. Opening and Pledge of Allegiance, Roll Call of Trustees, Quorum Determination, Introduction of Visitors, Approval of Agenda – *Board Chair* (5 minutes)
2. Review and Approval of June 7, 2018 Board of Trustees Meeting Minutes– *Board Chair* (5 minutes)
3. Presentations:
 - a. VVFS Update – *Colleen Ewing, Director Virginia Veteran and Family Support (VVFS), Ben Shaw, VVFS Central Virginia Regional Director* (15 minutes)
 - b. V3 Update – *Annie Walker, Director Veteran Education Transition and Employment Program (VETE), Charlie Palumbo, Director Transition and Employment Programs, Ross Koenig, Manager Virginia Values Veterans (V3)* (15 minutes)
4. Reports:
 - a. Board of Veterans Services – *Jim Icenhour* (5 minutes)
 - b. JLC – *Frank Wickersham* (5 minutes)
 - c. Department of Veterans Services – *Steve Combs, DVS Deputy Commissioner* (5 minutes)
 - d. Foundation Executive Director (*VSF Income, Expenses*) – *Karla Boughey* (5 minutes)
 - e. Board Chair (Committee Appointments) – *Frank Finelli* (10 minutes)
 - f. Development Committee Report – *John Lesinski, VChair* (5 minutes)
 - g. Finance Committee Report – *Walter Stosch, Chair* (5 minutes)
 - h. Bylaws and Policy Committee – *Jack Hilgers* (5 minutes)
 - i. Review of FY18 Fourth Quarter Financial Report – *Tammy Davidson, VSF Treasurer, DVS Finance Director* (5 minutes)
5. Unfinished Business:
 - a. Trustees Bylaws Revisions– *Flora Hezel, OAG* (10 minutes)
 - b. Other Unfinished Business – *Board Chair* (1 minute)
6. Working Lunch when Available
7. New Business:
 - a. Approval of Committee Appointments – *Board Chair* (5 minutes)
 - b. Consideration to Establish a Procedures and Policies Committee – *Board Chair* (5 minutes)
 - c. Approval of 4th Quarter Financial Report – *Board Chair* (2 minutes)
 - d. Approval of Development Committee Initiatives, if required – *Board Chair* (2 minutes)
 - e. Approval of Finance Committee Initiatives, if required - *Board Chair* (2 minutes)
 - f. Other New Business – *Board Chair* (2 minutes)
8. Public Comment Period. (5 minutes)
9. Adjournment (Next Board Meeting: November 8, 2018, American Legion Building)

ATTACHMENT 1



Virginia Department of Veterans Services



Virginia Veteran and Family Support Program (VVFS)

Veterans Service Foundation FY18 Review

1



Virginia Department of Veterans Services



Overview of FY18 Allocation of Funds

- Outreach Services: \$25,000
- Direct Veterans Services (Financial Assistance, Behavioral Health and Rehabilitative Services): \$150,000
- Enabling Veterans Services: \$25,000
- Homeless Veterans Fund: \$200,000
- **Total Funds Allocated: \$400,000**

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FY18 Direct Services Funding

The Direct Services funds for VVFS are used for the following reasons:

- To provide financial assistance to veterans in need who are currently engaged in behavioral health and/or rehabilitative services (e.g., rent, bridge housing, miscellaneous expenses, etc.).
- To provide temporary behavioral healthcare services to veterans who are unable to receive services from the Veterans Health Administration (VHA), have compelling reasons why these services are not being utilized, or lack insurance or financial support to receive these services (e.g., individual therapy).
- To provide temporary rehabilitative services to veterans who are unable to receive services from the VHA, have compelling reasons why these services are not being utilized, or lack insurance or financial support to receive these services (e.g., cognitive rehabilitation therapy).

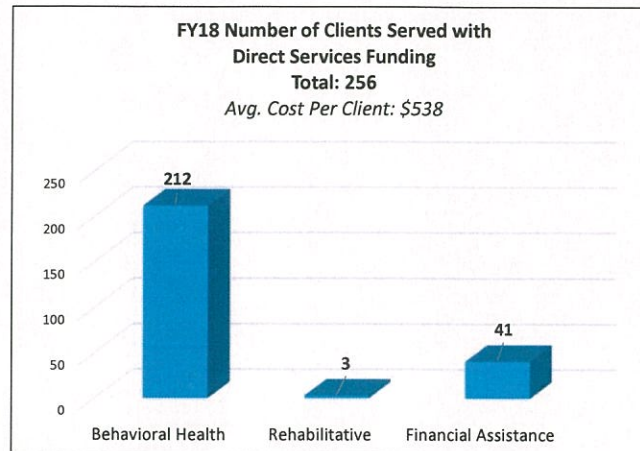
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Direct Services Funding Eligibility and Criteria

- Veterans must currently be engaged with VVFS services prior to being approved for funding.
- Approvals are made by the Regional Directors.
- Behavioral healthcare and rehabilitative services cannot exceed the Tricare rate of reimbursement.
- Clinicians must be recognized as providers by the Brain Injury Association of Virginia, employed by the VHA or Community Service Boards, or be licensed clinical providers through the Virginia Board of Health Professions (e.g., Medicine, Psychology).

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Impact of Direct Services Funding

A veteran with a 100% service-connected rating for PTSD secondary to military sexual trauma tried to access mental health services through the Vet Center, but could not get an appointment for several weeks secondary to a backup with the VA Choice program. She had been without counseling for months and was very upset about the extended wait time. She attempted to find a counselor through Headstrong, but she was denied services because she was not a Post 9/11 veteran.

VVFS connected her with multiple clinicians and she immediately reached out to them. Within two days, she was successful in making an appointment with one of our contractual clinicians. She ran into barriers working with her first counselor, so VVFS advocated for her to be transferred to another counselor within the network. She has successfully worked with the new counselor for 4 months. She reported making good progress towards therapeutic goals and greatly appreciates the counselor she is working with.

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Impact of Direct Services Funding (cont.)

A U.S. Marine Corps infantry veteran was discharged for psychiatric difficulties after serving for just under two years. Due to the short length of his service, he was denied enrollment in the VHA system. The veteran reportedly had been diagnosed with Bipolar Disorder, PTSD, depression, ADHD, substance abuse and had a history of suicidal ideation. He previously received psychopharmacotherapy in conjunction with therapy using healthcare benefits he received through his employer. The veteran stated that his mental health conditions caused him to lose his job and made it very difficult for him to find a job that he was capable of performing. VVFS was able to connect the veteran with a mental health clinician to begin treatment for some of his conditions and provide support. Additionally, the mental health clinician provided a psychiatric diagnosis which the veteran will use to submit a disability claim to the Veterans Benefits Administration. Once the claim is processed (and if approved), the veteran will be able to receive care related to his service-connected mental health disorder(s) through the VHA. The assistance the veteran received through VVFS has also allowed him to find new, gainful employment with healthcare coverage as a benefit.

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Impact of Direct Services Funding (cont.)

An Army veteran living in Southwest Virginia was receiving weekly cancer treatments in Abingdon, VA. He lived for the past 5 years in a low budget motel until it was sold, requiring the veteran and his support dog to find new lodging. No local motels would commit to a long-term rental agreement. The veteran received a monthly income, but did not want to secure permanent housing as his plans were to move back to Ohio once his cancer treatments were completed. VVFS was able to get 3 weeks of motel stays paid for by local organizations, but at least 4 more weeks needed to be covered. The veteran had been paying \$550 per month to stay in the motel, but his monthly living expenses increased to between \$2,000-\$3,000 since no motel would offer him a discount for staying an extended period of time. VVFS contacted management at a local motel a little farther outside of town; an agreement was made to rent a room to the veteran and his support dog for \$1,110 per month. After the approval of VSF funding, the veteran was able to stay in the same motel for the remainder of his cancer treatments. The veteran later chose to stay in town due to continued health issues and was able to pay the deposits for an apartment. Additionally, Angel Wings for Veterans provided the veteran with gas cards. He was very appreciative of the help that VVFS provided him during a stressful and draining time. This is a perfect case in which VVFS was able to work "outside the box" for a successful outcome.

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Mission Health Families (MHF)

"MISSION: Healthy Families" is a weekend retreat that helps veteran couples and their families build upon their relationships, improve communication skills and develop resiliency skills that enable them to better cope with the stress of military life. The retreat is developed and hosted by VVFS and is designed to enhance veteran and family well-being by allowing the families to step away from daily stressors and grow and support one another as a unit. The retreat also allows families to engage with supportive services providers outside of a formal treatment setting, which can decrease stigma and promote help-seeking behaviors.



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MHF June 8-10 Williamsburg Christian Retreat Center

- 65 total attendees (16 families)
- 18 veterans (3 families with dual military parents)
- 33 youth (ages 3 -18)
- Military status
 - 11 retired or discharged
 - 5 active duty
 - 2 National Guard
- Era
 - 9 OIF
 - 3 OEF
 - 2 OIF and OEF
- 6 veterans injured in combat



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A Veteran who recently attended the Mission Healthy Families Retreat wrote a letter stating:

"This message is to say that I'm disappointed. I'm disappointed that I haven't written this message to thank you prior to now for the positive impact you have had on my children, myself, and our family as a whole. The children were so excited that they're looking forward to participating again next year. They truly enjoyed the program and met some great new friends. It is the small things that count that have great significance. Sometimes, we're disappointed because we feel as though we haven't collectively reached out to an anticipated number of persons simultaneously. However, as we look around, you all are touching our community one family at a time, and that's what matters. You are creating inspiration and motivation for a new generation of military families as a new foundation is receiving increased preparation for the challenges of today and tomorrow. So, I encourage you to continue the marvelous work you all are doing. It is being seen favorably and greatly welcomed. Your sacrifice for my family meant volumes."

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FY18 DVS Homeless Fund Overview

Provides gap assistance for veterans moving into permanent housing and prevention for previously chronically homeless veterans in permanent supportive housing. The Homeless Fund is a key resource for individuals towards the end of the federal fiscal year when housing funds have been depleted.

DVS partners with housing agencies in homeless Continuums of Care (CoC) who serve veterans. These funds leverage additional state and federal funds.

- **FY18 Funding: \$200,000 (July 1, 2017 – June 31, 2018)**

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Virginia Department of Veterans Services



FY18 DVS Homeless Fund Total Served and Eligibility

- 260 veterans were provided assistance in FY18 for approximately \$194,291.
- Average cost per veteran was \$739.
- Eligible expenses included:
 - **Move-in expenses:** Deposits, first month's rent, hook-up fees, rent applications, rent debt, etc.
 - **Prevention:** Rental/utility assistance for previously chronically homeless veterans in permanent supportive housing.
 - **Furniture:** Typically beds and mattresses and some other items needed to move into a new home.
 - **Bridge Housing (Emergency shelter/hotels stays):** This is provided when shelter is not available and a housing plan has been developed. No more than 2 weeks can be approved.
 - **Other expenses that are a barrier to housing:** Obtaining ID, birth certificate, etc.

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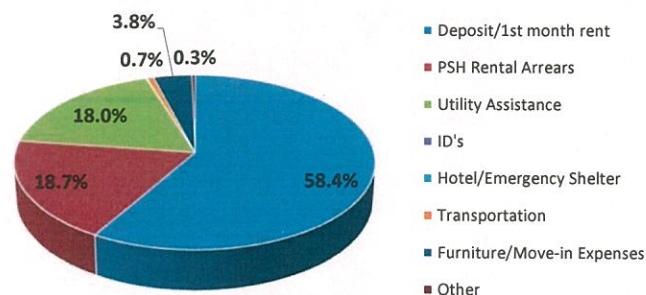


Virginia Department of Veterans Services

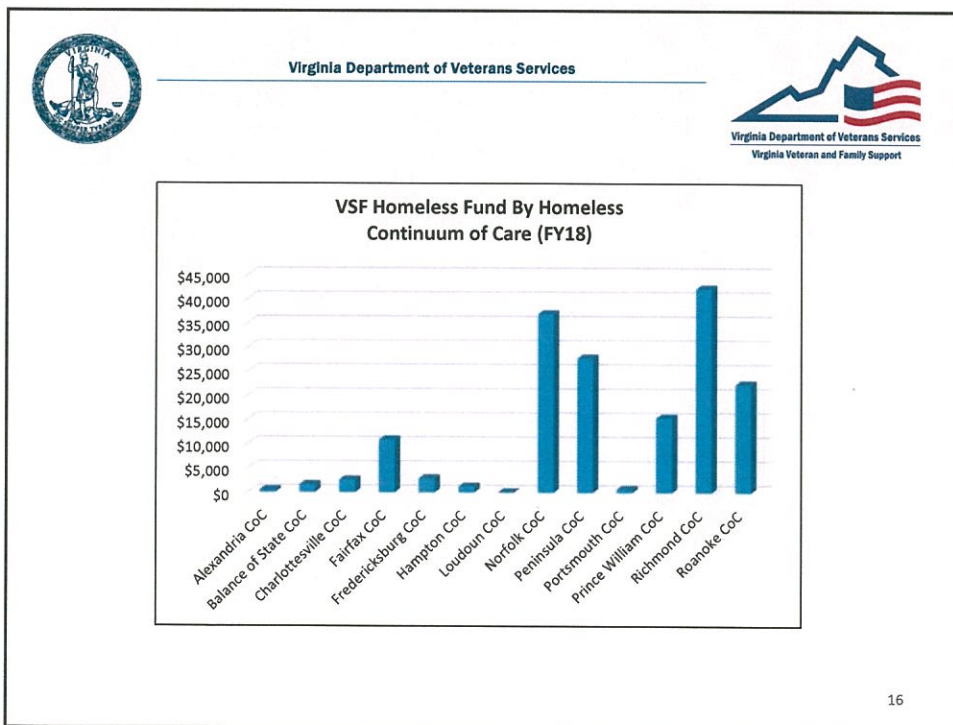
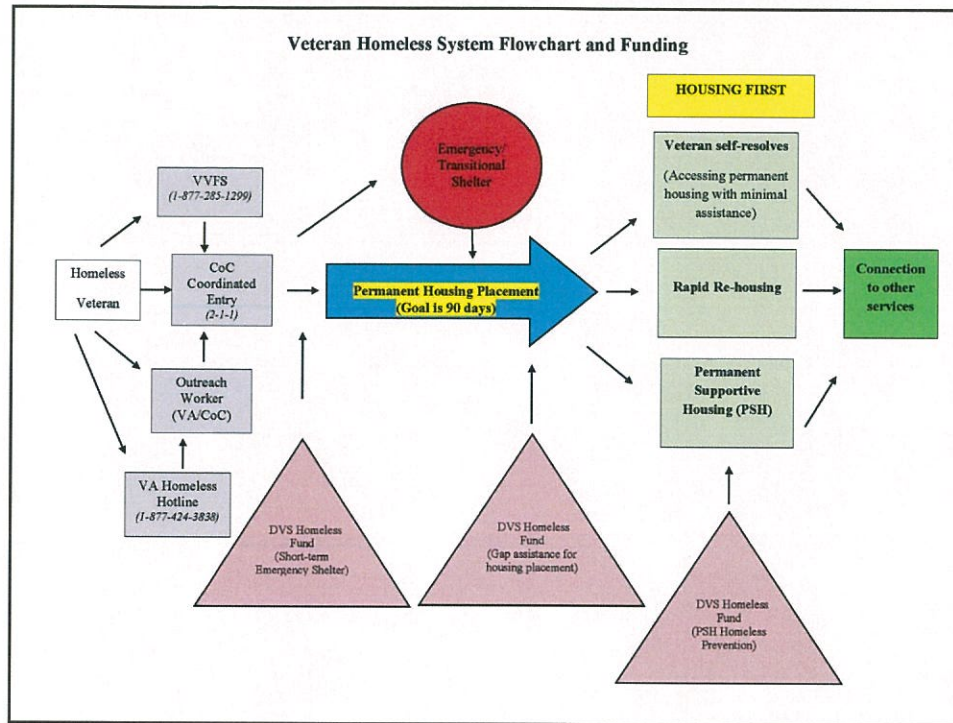


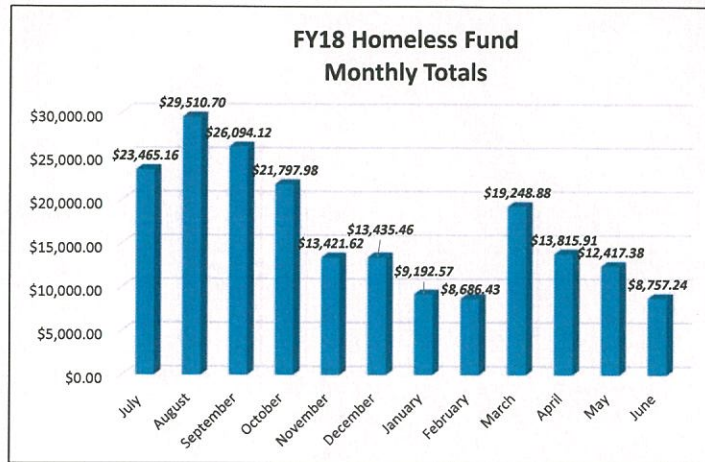
DVS Homeless Fund Expenses (FY18)

260 veterans served
Avg. Cost per veteran: \$739



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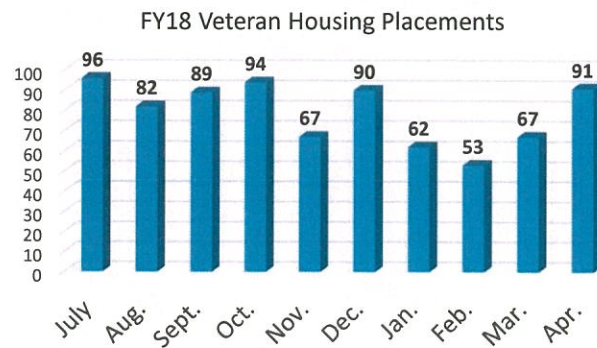
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Veteran Housing Placements



- 4,201 veterans experiencing homelessness housed from October 2014 – June 2018
- 943 veterans housed from July 1, 2017 – June 30, 2018



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Virginia Department of Veterans Services



Impact of Homeless Fund

A veteran experiencing homelessness was identified by a community provider, but no funds were available to assist him. He was having a difficult time looking for employment because he was living out of his car (e.g., could not shower, clean or iron clothes, etc.). After DVS assisted the veteran by paying for his security deposit and first month's rent, he was able to move into his apartment within a day. Two weeks later, he notified the provider that he was hired as a supervisor for a large construction job!

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Virginia Department of Veterans Services



**Thank you for your
continued support!!!**

Colleen Ewing, PhD
Director

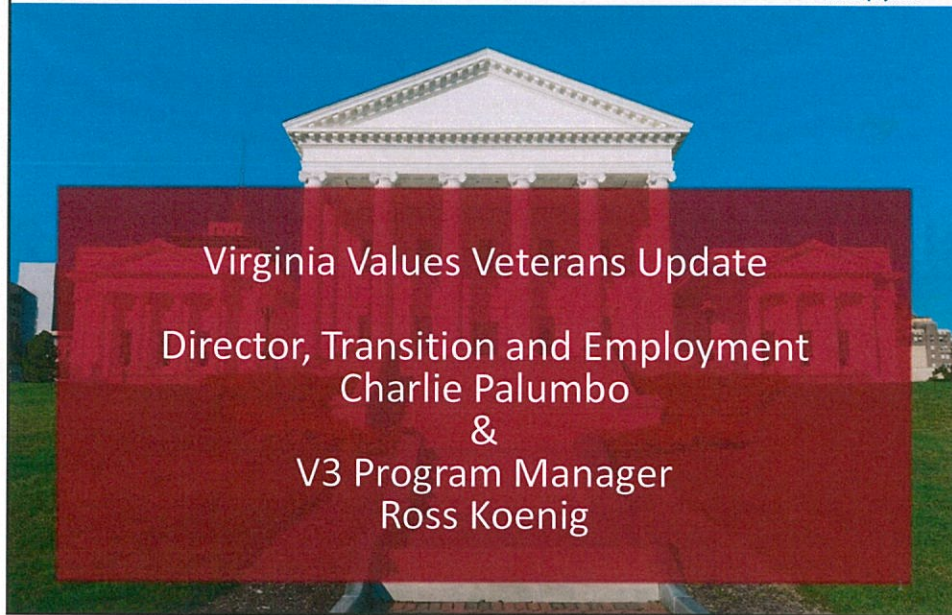
Virginia Veteran and Family Support Program
(804) 371-4675

Colleen.Ewing@dvs.virginia.gov

Matt Leslie, MSW
Assistant Director

Virginia Veteran and Family Support Program
(804) 786-0599

Matthew.Leslie@dvs.virginia.gov



Virginia Values Veterans Update

Director, Transition and Employment
Charlie Palumbo
&
V3 Program Manager
Ross Koenig



Virginia Values Veterans



The V3 Story

- ☐ Virginia fastest growing Veteran labor force in the nation.
- ☐ The Commonwealth recognizes its unique position to be the most veteran friendly state in the nation.
- ☐ Dec 23rd, 2010, Governor McDonnell issues Executive Order 29, directing DVS to "identify the resources necessary to create ... a program to develop employment opportunities for Veterans."
- ☐ June 12, 2012, first V3 conference held with 50 companies.
- ☐ March 2013, Virginia General Assembly codified the V3 program.
- ☐ By July 2015, 300 companies V3 certified, pledges of 12,000 hires and 10,000 actual hires.
- ☐ There were 31,031 reported veteran hires when Gov. McAuliffe left office in early 2018.
- ☐ In January 2018, Governor Northam continues firm commitment to the program and has publicly expressed his desire to have 65,000 Veteran hires before he leaves office in 2022.



Virginia Values Veterans



Employer-focused program that aims to:

- **Educate** employers on the value of hiring Veterans
- **Train** organizations on how to effectively recruit, hire, train, and retain Veterans
- **Connect** engaged certified companies with qualified Veterans
- www.dvsv3.com/apply

V3 Success Measures
(June 2012 – present)

of Enrolled Employers
– 592

of Certified Employers
– 625

Total # of Employers –
1217

Veteran
Hires Reported – 35,812

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Virginia Values Veterans Events



HIRE VETS NOW EVENTS

Joint initiative between V3, VTAP and Chamber Foundation that brings together transitioning service members, veterans and dedicated businesses to share in camaraderie, professional development and career networking.

Monthly networking events are held on installations, will expand opportunities for veterans to gain careers openings with V3.

2018 Dates:

September 13 – Fort Belvoir
September 27 – Naval Station Norfolk
October 17 – Fort Lee
November 15 – Naval Station Norfolk

V3 Training Days

- August 8 Webinar
- October 10 Webinar
- October 17 In person (Central Virginia)
- November 14 In person (Hampton Roads)
- December 5 Webinar



SEPTEMBER 25, 2018 | GREATER RICHMOND CONVENTION CENTER

4



Virginia Values Veterans Employer Grant



- Company Requirements:
 - V3-certified
 - Fewer than 301 employees
 - Employer ID # / Tax ID #
- Veteran Requirements
 - Discharged from Active Duty within 5 years
 - Hired in a Full-time status
 - Retained for at least one year – After Jul 1, 2014

5



Virginia Values Veterans Employer Grant



Veteran Employment Funding Awarded

- FY2017 Expenditure: \$85,000
- FY2018 Expenditure: \$70,000
- FY2019 Expenditure: \$34,000

6



Virginia Values Veterans Contract



PD Systems Contract: Public to Private Partnership Expenditures

- FY2017 \$384,000
- FY2018 \$244,800
- FY2019 \$114,500
- Exciting Partnership: Free training through partnership with Psych Armor to provide employers with veteran hiring and retention strategies



Virginia Value Veterans Received Funds



Dominion Charity Classic

V3 is the direct recipient of donations for the Dominion Energy Charity Classic from 2016 – 2019. **Total to date: \$332,153.23**

FY17 185k

FY18 147K

This year's event will feature a partnership with Boots to Suits and the Virginia Transition Assistance Program (VTAP).

When: October 15, 2018

Where: Country Club of Virginia

Altria Grant 200K for the years FY2017 - FY2019

FY2017 - Training Education Alliance founded to educate colleges on veteran student cultural awareness

FY2018/FY2019 - Written to directly pay for service members or spouses to attend training. DVS will pay the training provider directly the goal is 30 veterans/spouses/service members through training.

Virginia Veteran and Military Education Summit in partnership with DVS and VCCS. 2nd annual conference to be held in November 2018. Altria is a key funder for the Summit.



Virginia Values Veterans Projected Initiatives



- Job training through Virginia community colleges: partner with the Community College Workforce Alliance (CCWA) and other community colleges to provide job training to prepare TSMs/veterans/spouses for jobs with Virginia companies: 30 participants x \$2,500/participant = \$75,000.
- LinkedIn Combined Veteran Workforce Campaign: collaborative effort between DVS, the Virginia State Chamber, and others to reach TSMs and veterans outside of Virginia in order to promote Virginia as the employment/education location for veterans and attract top veteran talent to Virginia. \$43,000.
- Hired Vets NOW: in partnership with the Virginia Chamber Foundation, host networking events at/near military installations to connect TSMs with V3 companies. \$10,000.
- Navy Hired Vets NOW Fellowship: in partnership with the Navy Mid-Atlantic region, promote the availability of fellowships for Navy TSMs with V3 companies. \$10,000.
- Outreach/marketing: as part of the Altria grant, provide partial funding for marketing, outreach, travel, and conference designed to promote V3 and VTAP. \$25,000
- V3 website: partial funding for new V3 website that will provide V3 employers with better information and create a more user-friendly application process. \$15,000
- VETE Database: create unified database for VETE directorate in order to facilitate better connection of TSMs to employment with V3 companies. The development of a database will create efficiency and effectiveness both for DVS and our customers. \$65,000

9





101 N. 14TH ST., 17TH FLOOR
RICHMOND, VA 23219

COMMONWEALTH OF VIRGINIA BOARD OF VETERANS SERVICES

BOARD OF VETERANS SERVICES REPORT TO THE VETERANS SERVICES FOUNDATION August 9, 2018

*James O. Icenhour, Jr.,
Chairman*

Victor Angry

Carl Bedell

Paige Cherry

Chris Chon

Michael Dick

Joana C. Garcia

William G. Haneke

Delegate Gordon Helsel

Susan B. Hippen

Nick Kesler

M. Lyla Kohistany

Delegate Jason Miyares

*Delegate Kathleen
Murphy*

Belinda Pinckney

Senator Bryce Reeves

Efrain "Frank" Reyes

Julie Waters

Senator Jennifer Wexton

*Frank Wickersham, III,
Chairman, Joint
Leadership Council of
Veterans Service
Organizations*

*Frank Finelli,
Chairman, Veterans
Services Foundation*

*John L. Newby II,
Commissioner of
Veterans Services*

The Board of Veterans Services (BVS) has not met since the last VSF meeting on June 7. BVS last met on April 26, 2017 at the Sitter & Barfoot Veterans Care Center in Richmond, VA.

At our April meeting we greeted newly appointed legislator, Delegate Jason Miyares, who represents the 82nd district, which is in Virginia Beach. Newly appointed legislator, Delegate Gordon Helsel, who represents the 91st district, which includes part of the peninsula, was unable to attend. Additionally, two board members who have contributed greatly, Mr. William Haneke and Delegate Chris Stolle, have come to the end of their terms of service and we bid them a fond farewell.

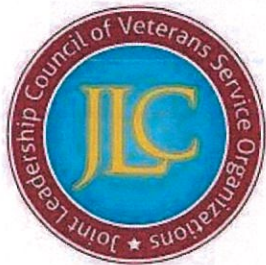
The BVS consists of twenty-two members: fourteen citizen members, five legislators, and three *ex officio* members. Board members are in regular contact with the Department of Veterans Services to provide policy input on key operational issues.

Our next meeting will be at the DVS Henrico office on Thursday, September 6 at 10 a.m.

Respectfully submitted,

Jim Icenhour
Chairman

ATTACHMENT 4



COMMONWEALTH OF VIRGINIA JOINT LEADERSHIP COUNCIL OF VETERANS SERVICE ORGANIZATIONS

101 N. 14TH ST., 17TH FLOOR
RICHMOND VA 23219

*Air Force Association
American Legion
AMVETS
Association of the United
States Army
Disabled American
Veterans
Fleet Reserve Association
Fifth Baptist Veterans
Ministry
Iraq & Afghanistan Veterans
of America
Korean War Veterans
Association
Legion of Valor of the
U.S., Inc.
Marine Corps League
Military Order of the
Purple Heart
Military Officers Association
of America
Military Order of the
World Wars
Navy Mutual Aid Association
Navy Seabee Veterans of
America
Non-Commissioned
Officers Association
Paralyzed Veterans of
America
Reserve Officers Association
Roanoke Valley Veterans
Council
Veterans of Foreign Wars
Vietnam Veterans of America
Virginia Army/Air National
Guard Enlisted
Association
Virginia National Guard
Association
Women Marines Association*

JOINT LEADERSHIP COUNCIL REPORT TO THE VETERANS SERVICES FOUNDATION August 9, 2018

The Joint Leadership Council of Veterans Service Organizations (JLC) met on July 25, 2018 at the American Legion, Department of Virginia Headquarters in Richmond.

We greeted new members, recently appointed by Governor Northam for three-year terms: Tom Wozniak, AFA; Mike Flanagan, AUSA; Denice Williams, DAV; Craig Cressman, NMAA; Robert Barnette, VAANGEA; Judy Reid, WMA. They were given a round of applause as a welcome to the JLC.

The JLC elected a new Chairman, Frank Wickersham, MOAA Rep and new Vice Chairman, Perry "Ace" Taylor, Roanoke Valley Veterans Council Rep.

General Walter Mercer gave an updated on the Virginia National Guard and answered questions from JLC members. We also received reports from DVS Policy Director Carrie Ann Alford on budget and legislation and Benefits Director Tom Herthel with a detailed update on benefits offices and services.

At that meeting, the JLC Legislative Chair called on each VSO which had submitted a potential policy paper to the JLC to discuss their paper and each was voted to be included or passed over for 2019. Eight papers were presented, seven were approved to continue forward. We anticipate having the list of 2019 policy priorities ready for publication after the October 17 meeting.

The Council provides advice and assistance to the Governor, General Assembly and the Department of Veterans Services (DVS) on matters of concern to the veterans community and provides a conduit of information to and from the veterans service organizations on policy and legislation, pending and enacted, as well as information on existing services.

Respectfully submitted,

Frank G. Wickersham, III
Chairman

ATTACHMENT 5



COMMONWEALTH of VIRGINIA

Department of Veterans Services

John L. Newby II
Commissioner

Telephone: (804) 786-0220
Fax: (804) 786-0302

To: Chairman Frank Finelli and the members of the Veterans Services Foundation
From: Steven Combs, Deputy Commissioner
Subject: DVS Report to the Veterans Services Foundation
Date: August 9, 2018

As we begin Fiscal Year 2019, I wish to thank you for your continued support of Department of Veterans Services (DVS) programs and services.

As Commissioner John Newby noted in the "Commissioner's Corner" section of the last DVS eNews, the summer months are just as fast-paced at DVS as other parts of the year.

As shown on the attached map, DVS is on track for 34 Benefits Services Offices! There will be a "soft opening" of Office 31 (Pentagon) by the end of August, new offices will open at Fort Belvoir and Virginia Beach (Oceana area) in early 2019, and the 34th office (Richmond/Short Pump) is in the planning stages (exact opening date is TBD, pending U.S. Department of Veterans Affairs (VA) opening of new clinic space). The Benefits Services and Virginia Veteran and Family Support (VVFS) program are co-located in 18 of the 30 locations (19 of 31 following opening of Virginia Beach/Oceana).

The Virginia War Memorial expansion project continues apace, with a target completion date of late summer 2019. If your schedule permits, please join us at the Patriot Day Ceremony on September 11 (5:30 p.m.) at the Memorial and for the Commonwealth's Veterans Day Ceremony on November 11, which will be held at Virginia's World War I memorial (the Virginia War Memorial Carillon in Richmond's Byrd Park) to mark the 100th Anniversary of the Armistice.

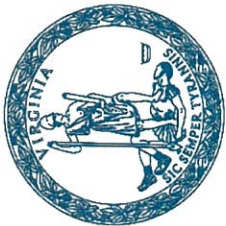
DVS will begin work this fall on the phase expansion of the Albert G. Horton, Jr. Memorial Veterans Cemetery in Suffolk. The project will add additional in-ground full-casketed burial spaces and expand the Administration Building. A request for VA grant funding for the phase expansion of the Virginia Veterans Cemetery in Amelia is pending.

We have been notified by the VA that the two new veterans care center projects (128 beds each in Virginia Beach and Vint Hill) are eligible for VA grant funding. We won't learn the final grant amounts until early 2019, but expect the grants to be approximately \$30M per project. DVS has also submitted a VA grant request to replace the emergency generator at the Sitter & Barfoot Veterans Care Center in Richmond.

Hiring is underway for the Women Veterans Program Manager and Entrepreneurship Ecosystem Coordinator positions approved by Governor Ralph Northam and the 2018 General Assembly.

AN EQUAL OPPORTUNITY EMPLOYER
101 N. 14th Street, 17th Floor, Richmond, Virginia 23219
www.dvs.virginia.gov

ATTACHMENT 6



Virginia Department of Veterans Services

DVS Locations - 2018/19



Benefits Services Offices

- 1 Abingdon
- 2 Accomac
- 3 Big Stone Gap
- 4 Charlottesville
- 5 Chesapeake
- 6 Danville
- 7 Emporia
- 8 Fairfax
- 9 Fort Belvoir (planned)
- 10 Fredericksburg
- 11 Hampton
- 12 Hampton VA Medical Center
- 13 Henrico
- 14 Loudoun
- 15 Lynchburg
- 16 Manassas
- 17 McGuire VA Medical Center (Richmond)
- 18 Norfolk
- 19 Oceana/Virginia Beach (planned)
- 20 Pentagon
- 21 Petersburg
- 22 Portsmouth
- 23 Quantico
- 24 Richmond/Short Pump (planned)
- 25 Roanoke
- 26 Salem VA Medical Center
- 27 South Hill
- 28 Springfield
- 29 Staunton
- 30 Strasburg
- 31 Tazewell
- 32 Virginia Beach
- 33 Williamsburg
- 34 Wytheville

* **VVFS:** Underlined offices indicate co-location of VVFS and Benefits Services offices.

Care Centers

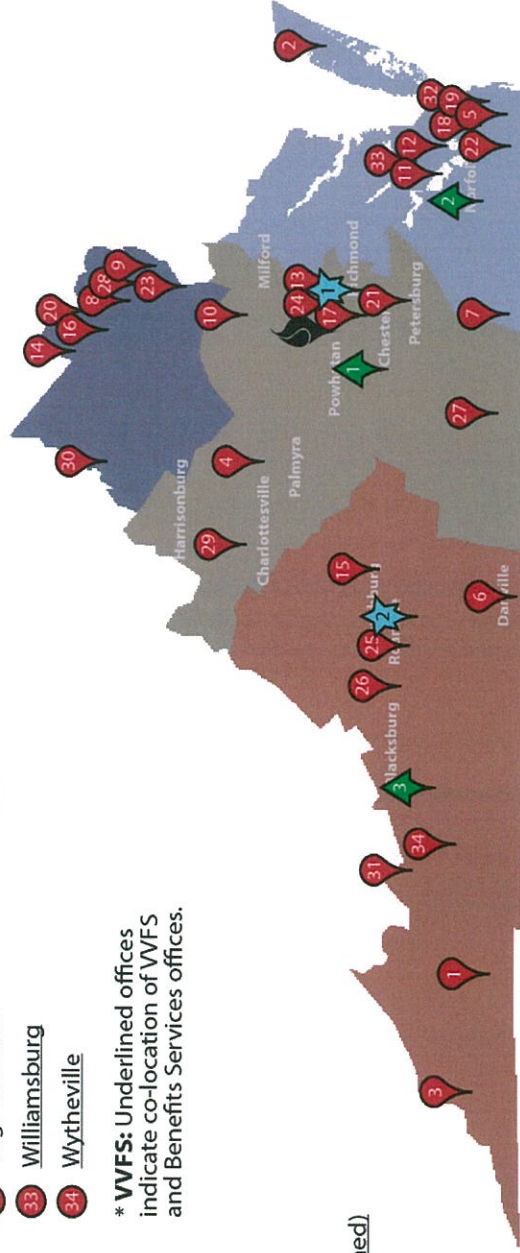
- ★ Sitter & Barfoot Veterans Care Center, Richmond
- ★ Virginia Veterans Care Center, Roanoke

Cemeteries

- ▲ Virginia Veterans Cemetery, Amelia
- ▲ Albert G. Horton, Jr., Memorial Veterans Cemetery, Suffolk
- ▲ Southwest Virginia Veterans Cemetery, Dublin
- ▲ Virginia War Memorial, Richmond

Virginia Veteran and Family Support Regions

- North
- East
- Central
- West



	A	B	C	D	E
1					
2	VSF Income & Expense Comparison JUNE				
3					
4		6/30/2018	6/30/2017	6/30/2016	6/30/2015
5					
6	Total Fund Balance	\$1,620,220.61	\$1,553,342.21	\$ 1,529,368.34	1,284,992.01
7					
8	INCOME	545,202.15	\$ 603,775.97	\$ 682,216.40	595,262.75
9	EXPENDITURES	478,323.75	\$ 578,052.10	437,840.07	\$ 312,999.06
10					
11	Excess of Income over Expenditures	66,878.40	25,723.87	\$ 244,376.33	\$ 282,263.69
12					
13	Remaining Fund Balances By Activity:				
14	VVCC	145,015.35	\$ 126,009.15	\$ 175,285.92	\$ 234,980.66
15	SBVCC	36,779.70	\$ 26,822.61	\$ 22,341.28	\$ 28,264.29
16	Cemetery	29,721.24	\$ 26,726.24	\$ 25,829.24	\$ 23,529.24
17	VVFS (VWWP 2015)	672,435.39	\$ 911,410.35	\$ 953,552.57	\$ 725,166.10
18	Benefits	675.52	\$ 475.52	\$ 475.52	N/A
19	V3/VTAP	464,193.57	\$ 210,821.15	\$ 105,427.39	\$ 45,651.59
20	Women's Summit	1,222.94	\$ 11,084.74	\$ 14,050.00	\$ -
21	VSF Support	58,689.04	\$ 53,352.19	\$ 40,226.75	54,973.15
22	Homeless Boot Camp	N/A	N/A	N/A	\$ -
23					
24	VSF Unrestricted Revenue	211,487.86	\$ 188,390.26	\$ 192,179.67	\$ 172,426.98
25	(Non-general fund 2016/18) (Endowment 2016/15)				
26					
27	Total All Funds	\$1,620,220.61	\$1,553,342.21	\$ 1,529,368.34	\$1,284,992.01
28					
29					
30					

ATTACHMENT 7

	A	B	C	D	E	F	G	I
1	Veterans Services Foundation							1
2	Budget for 2016-17, 2017-18 and APPROVED 2019-2020							
3	State Budget Funding Sources: Dedicated Special Revenue and General Fund							
4	(Unaudited)							
5								
6	Activity		FY 2016-17 Board Approved Budget	Expenditures FY 2016-17	FY 2017-18 Board Approved Budget	FY 2018 State Appropriation	Approved FY19 Budget August 10, 2017	Approved Amendments to FY19 Budget 3.29.18
7	Virginia Veterans Care Center:							
8	Indigent Resident Needs		\$ 2,000.00		\$ 2,000.00		\$ 2,000.00	
9	To be used for dentures, glasses, hearing aides, clothing, transportation, etc.							
10	Activities Fund		3,000.00		3,000.00		3,000.00	
11	To be used for resident luncheons, sporting events, Easter egg hunt, Entertainment, etc.							
12	Operation Holiday Spirit		21,000.00		21,000.00		21,000.00	
13	To be used for resident gifts, supplies, etc.							
14	Carnival Fund		4,000.00		4,000.00		4,000.00	
15	To be used to hold an actual carnival for residents and families. These funds will be spent for prizes, bands, clowns, a black jack game, tent rentals, supplies, etc.							
16	Rehabilitation Equipment		5,000.00		5,000.00		5,000.00	
17	Specialty cushions, miscellaneous restorative therapy equipment for new addition							
18	Other Equipment		5,000.00		5,000.00		5,000.00	
19	Misc. equipment for resident activities.							
20	Unit Projects and Functions		1,500.00		51,500.00		51,500.00	
21	For special programs, and for a new family support group program.							
22	Other Donations Restricted for use at VVCC		100,500.00		500.00		500.00	
23								
24	Total VVCC		142,000.00		92,000.00	-	92,000.00	92,000.00
25								
26	Sitter & Barfoot Veterans Care Center:							
27	Indigent Resident Needs		1,000.00		1,000.00		1,000.00	
28	Activities Fund		16,500.00		16,500.00		16,500.00	
29	Other Donation Restricted for use at SBVCC		10,500.00		8,050.00		8,050.00	
30	Donations received in memory of Mark Scott				650.00		650.00	
31	Donations received in memory of Coloner Barfoot				1,800.00		1,800.00	
32								
33	Total SBVCC		28,000.00		28,000.00		28,000.00	28,000.00
34	Total VVCCs (Budget Item 469 VVCC Operations)		170,000.00		120,000.00	120,000.00	120,000.00	
35								
36	Cemetery Funds:							
37	Cemeteries General Fund		1,200.00		500.00		500.00	
38	Virginia Veterans Cemetery--Amelia		1,800.00		5,000.00		5,000.00	
39	Albert G. Horton, Jr. Memorial Veterans Cemetery-- Suffolk		1,000.00		5,000.00		5,000.00	
40	SW Virginia Veterans Cemetery--Dublin		1,000.00		5,000.00		5,000.00	
41	Total Cemetery Funds (Budget item 471 Operations)		5,000.00		15,500.00	15,000.00	15,500.00	15,500.00
42								
43	VVFS Funds:							
44	Outreach Services		25,000.00		25,000.00		25,000.00	
45	Direct Veterans Services		215,000.00		150,000.00		240,000.00	
46	Enabling Veterans Services		25,000.00		25,000.00		25,000.00	
47	Homeless Veterans Services		135,000.00		100,000.00		160,000.00	
48	Other Donations Restricted for use by VVFS							
49	Total VVFS Funds		400,000.00		300,000.00		450,000.00	400,000.00
50								
51	Benefits Funds				100,000.00		1,000.00	1,000.00
52								
53	V3 VTAP Funds		100,000.00		200,000.00		190,000.00	215,000.00
54	Total VVFS Benefits and V3 VTAP Funds (Item 470 in sta		500,000.00	-	600,000.00	600,000.00	641,000.00	
55	Womens' Summit						10,000.00	10,000.00
56								
57	VSF Support Funds		60,000.00		60,000.00	60,000.00	10,000.00	10,000.00
58								
59	Non-General Funds							
60	Grand Total All Dedicated Special Revenue		\$ 735,000.00	\$ -	\$ 795,500.00	\$ 795,000.00	\$ 796,500.00	771,500.00
61							\$ 796,500.00	
62	All General Fund Sources:							
63	To Foundation Salaries and Benefits						115,000.00	
64	To DVS for Support Services						160,000.00	
65								

Veterans Services Foundation

Donations \$1,000 and above

For the Fiscal Year Jul 1, 2017 to Jun 30, 2018

Name	Total
PGA Tour, Inc.	\$146,153.23
Altria Group Inc.	\$100,000.00
Smithfield Foods Foundation	\$68,000.00
Combat Veterans Motorcycle Association 27-2	\$22,000.00
Ferguson	\$20,000.00
Hopewell Memorial Post 146 Two Rivers Chapter	\$8,265.00
Knights of Columbus Father John Boddie Assembly #3349	\$7,746.00
The Whitney & Anne Stone Foundation	\$6,000.00
Core Services Group, Inc.	\$5,000.00
Favor Techconsulting, LLC	\$5,000.00
Finelli, Francis A.	\$5,000.00
George C. Marshall Chapter MOAA	\$5,000.00
VA Wounded Warriors Program Region III	\$5,000.00
Funeral Choices of Chantilly	\$4,461.76
The Pretty Real Estate Group LLC	\$4,390.00
Mt. Pisgah United Methodist Church	\$4,269.00
Central Virginia Chapter 27-3 Combat Veterans Motorcycle	\$4,227.24
Tidewater Street Rod Association	\$3,400.00
Revere Gas, Inc.	\$3,000.00
Prince William Cruisers, INC	\$2,500.00
AMVETS Department of Virginia Service Foundation	\$2,450.00
AMVETS Post 40 Inc.	\$2,000.00
The M.W. Armistead, III Family Foundation	\$2,000.00
American Legion Post 184	\$1,800.00
Olde York Chapel Consolidated Chapel Fund	\$1,700.00
Staunton Elks Lodge #351	\$1,627.00
American Legion Auxiliary Clemmer McGuffin Unit 13	\$1,495.00
Cox, Dr. Douglas M.	\$1,480.00
United Way of Greater Richmond and Petersburg	\$1,321.58
Cox Clinic Chiropractic	\$1,320.00
American Legion Victory Post 248	\$1,317.04
AMVETS Riders #40	\$1,260.00
James Madison VFW Post 2217	\$1,200.00
Marine Corps League James M. Slay Detachment #329	\$1,200.00
The Tidewater Association of Service Contractors	\$1,128.00
Leonard E. McCoy VFW Post 5311	\$1,040.00
American Legion Post 146	\$1,000.00
American Veterans Foundation	\$1,000.00
Wilmer Lloyd, Jr.	\$1,000.00
Beresford, Evelyn	\$1,000.00
Carneal-Drew Foundation	\$1,000.00
Clapsaddle, Gene	\$1,000.00
Colonial Webb Comfort Systems USA	\$1,000.00
Fraternal Order of Eagles ALVA Aerie 871	\$1,000.00
Madison County Republican Women	\$1,000.00
Marine Corps League Detachment 980	\$1,000.00
Meyer, Jr., Albert J.	\$1,000.00
PGA Tour Charities, Inc.	\$1,000.00
Rotary Club of Hampton Roads Foundation	\$1,000.00
The Reco Foundation	\$1,000.00
The Rotary Club of Hampton Roads Foundation	\$1,000.00
Totals: 51 Donors	\$468,750.85

Veterans Services Foundation

Events

For the Fiscal Year Jul 1, 2017 to Jun 30, 2018

Name	Total	VVFS Designated
Bradfield, Cindi F.	\$25.00	CoxClinic.Capt.Joyce
Cox Clinic Chiropractic	\$1,320.00	CoxClinic.Capt.Joyce
Campagna, Barbara	\$25.00	CoxClinic.Capt.Joyce
Baber, Gloria Lamb	\$25.00	CoxClinic.Capt.Joyce
Cox, Dr. Douglas M.	\$1,480.00	CoxClinic.Capt.Joyce
Jarrett, Frances	\$40.00	Overton Family Party
Crank, Patricia Ann	\$40.00	Overton Family Party
McCrea, Donald	\$100.00	Wmsburg Rod Run
Tidewater Street Rod Association	\$3,400.00	Wmsburg Rod Run
VA Wounded Warriors Program Region III	\$5,000.00	Zellers Golf
Messick, Leslie	\$5.00	Smithfield Emps
Keyes, Mary L.	\$25.00	Smithfield Emps
Kennedy, Ashleigh N.	\$5.00	Smithfield Emps
Chandonnet, Dana E.	\$5.00	Smithfield Emps
Sharkey, Jeanne R.	\$10.00	Smithfield Emps
Howell, Sharon R.	\$5.00	Smithfield Emps
Whitley, Cathy S.	\$25.00	Smithfield Emps
Stephenson, Sarah K.	\$10.00	Smithfield Emps
Smithfield Foods, Inc.	\$930.00	Smithfield Emps
Greene, Jamie R.	\$5.00	Smithfield Emps
Anselmo, Ruth A.	\$10.00	Smithfield Emps
Hopewell Memorial Post 146 Two Rivers Chapter	\$8,265.00	AmLegion Riders146
Faulconer, Jeanne Marie R.	\$50.00	Cox Chiropractic
Breeden, Richard W.	\$20.00	Cox Chiropractic
Greene Flex Plex, LLC	\$80.00	Cox Chiropractic
Bollwerk, Elizabeth A.	\$20.00	Cox Chiropractic
Toney, Brenda C.	\$15.00	Cox Chiropractic
Malloy, Molly M.	\$10.00	Cox Chiropractic
Kelly, Kathleen D.	\$35.00	Cox Chiropractic
Beliles, Nancy G.	\$20.00	Cox Chiropractic
Hartman, Nanette M.	\$20.00	Cox Chiropractic
Chisholm, Ruth	\$40.00	Cox Chiropractic
Charlebois, Donald L.	\$20.00	Cox Chiropractic
Barton, Deborah J.	\$10.00	Cox Chiropractic
Haag, Kevin	\$40.00	Cox Chiropractic
Showers, Wendy L	\$20.00	Cox Chiropractic
Wyman, Cynthia L.	\$350.00	Cox Chiropractic
Campi, Rebecca	\$20.00	Cox Chiropractic
American Legion Post 74	\$230.00	Cox Chiropractic
Prichard, Barbara W.	\$20.00	Cox Chiropractic
Keim, Alice A.	\$40.00	Cox Chiropractic
White, Cheryl K.	\$20.00	Cox Chiropractic
Brown, Elaine M.	\$15.00	Cox Chiropractic
Allen, Bonnie M.	\$20.00	Cox Chiropractic
Old Point Comfort Yacht Club	\$140.00	Mem Day Cruise
Witt's Harley-Davidson	\$910.00	Vet Apprec.Ride
Parrotheads of the Phininsula	\$572.50	Parrotheads
Total	\$23,492.50	

Veterans Services Foundation

July Donations Sorted by Date then Name

Donations between Jul 1, 2018 and Jul 31, 2018

Name	Date	Amount	Category
River Course, LLC	7/1/2018	\$380.00	VVFS Other 4152
Womack Publishing	7/1/2018	\$50.00	VVFS Other 4152
Metrock, Emily	7/2/2018	\$50.00	VVCC Other 4026
Vietnam Veterans of America Williamsburg Chapter 957	7/2/2018	\$100.00	VSF NonG donor
River Road Presbyterian Church	7/3/2018	\$1,000.00	SBVCC Other 4116
Bank of America Employee Giving Campaign	7/4/2018	\$717.24	VVFS Other 4152
Celebration Christian Fellowship	7/4/2018	\$50.00	VVFS Other 4152
O'Neill, Gregory	7/4/2018	\$25.00	VVFS Other 4152
Powell, Paula	7/4/2018	\$50.00	SBVCC Act 4114
TRUIST	7/4/2018	\$28.00	VVFS Other 4152
AMVETS Department of Virginia Service Foundation	7/6/2018	\$350.00	VVCC Act 4014
AMVETS Department of Virginia Service Foundation	7/6/2018	\$350.00	VVCC Act 4014
Disabled American Veterans, Department of Virginia	7/6/2018	\$500.00	VVCC Act 4014
TJ Stonewall Jackson Chapter Association of the US Army	7/6/2018	\$1,000.00	VVCC Act 4014
PRA Group, Inco	7/9/2018	\$150.00	SBVCC Act 4114
The M.W. Armistead, III Family Foundation	7/9/2018	\$4,000.00	VVFS Other 4152
Olde York Chapel Consolidated Chapel Fund	7/11/2018	\$750.00	VVFS Other 4152
Funeral Choices of Chantilly	7/13/2018	\$1,613.94	VVFS Other 4152
Bishop, John	7/16/2018	\$50.00	VVFS Other 4152
Dankenbring, Virginia	7/16/2018	\$5.00	VVFS Other 4152
Nervitt, Ronald	7/16/2018	\$25.00	VVFS Other 4152
St. Mark's United Methodist Church	7/16/2018	\$1,045.00	VVFS Other 4152
Herd, Robert	7/17/2018	\$20.00	VVFS Other 4152
McClintic, William	7/17/2018	\$25.00	VVFS Other 4152
James Madison VFW Post 2217	7/18/2018	\$300.00	SBVCC Other 4116
Stadler, Richard	7/18/2018	\$100.00	VVFS Other 4152
Boswell, Michael	7/23/2018	\$50.00	VVFS Other 4152
Herndon, Horace Lee	7/23/2018	\$25.00	VVFS Other 4152
Lukonis, Ken	7/23/2018	\$100.00	V3/VTAP
Lukonis, Ken	7/23/2018	\$100.00	V3/VTAP
Bank of America Employee Giving Campaign	7/25/2018	\$173.06	VVFS Other 4152
R. L. Elliott Enterprises, Inc.	7/25/2018	\$35.00	SBVCC Other 4116
VFW Auxiliary Burton Hammond Post 2524	7/25/2018	\$100.00	VVFS Other 4152
YourCause LLC Trustee for HCA	7/25/2018	\$60.00	VVFS Other 4152
Celebration Christian Fellowship	7/27/2018	\$50.00	VVFS Other 4152
Marine Corps League James M. Slay Detachment #329	7/27/2018	\$100.00	VVFS Other 4152
Welch, William	7/27/2018	\$100.00	VSF NonG donor
Totals:	37 Donations	\$13,627.24	

Veterans Services Foundation
Schedule of Receipts, Expenditures and Budget, by Activity
For the Month Ended June 30, 2018
(Unaudited)

Activity	Fund 09410 Balance July 1, 2017 Adjusted	Receipts YTD	Expenditures YTD	Fund 09410 Balance June 30, 2018 YTD	FY 2018 Budget YTD	FY 2018 Budget Balance YTD
Virginia Veterans Care Center:						
Indigent Resident Needs	25,624.51	5,040.00	194.00	30,470.51	2,000.00	1,806.00
Activities Fund	16,430.99	3,110.00	7,000.00	12,540.99	7,000.00	-
Operation Holiday Spirit	60,824.15	26,049.00	12,400.27	74,472.88	21,000.00	8,599.73
Carnival Fund	(4,120.04)	2,150.00	(2,070.04)	100.00	-	2,070.04
Rehabilitation Equipment	15,879.79	-	-	15,879.79	5,000.00	5,000.00
Other Equipment	(2,026.67)	47.04	(1,979.63)	-	5,000.00	6,979.63
Unit Projects & Functions	13,310.63	-	1,979.63	11,331.00	51,500.00	49,520.37
Other Donations Restricted	85.79	150.00	15.61	220.18	500.00	484.39
Total WVCC	126,009.15	36,546.04	17,539.84	145,015.35	92,000.00	74,460.16
Sitter & Barfoot VCC:						
Indigent Resident Needs	1,530.28	4,577.24	-	6,107.52	1,000.00	1,000.00
Activities Fund	25,292.33	4,945.00	1,257.15	28,980.18	16,500.00	15,242.85
Other Donations Restricted	-	1,692.00	-	1,692.00	8,050.00	8,050.00
Donations Received in Memory of Mark Scott	-	-	-	-	650.00	650.00
Donations Received in Memory of Coloner Barfoot	-	-	-	-	1,800.00	1,800.00
Total SBVCC	26,822.61	11,214.24	1,257.15	36,779.70	28,000.00	26,742.85
Cemetery Funds:						
Va Veterans Cemeteries	762.00	25.00	-	787.00	-	-
Va Veterans Cemetery--Amelia	6,461.38	1,630.00	-	8,091.38	-	-
Memorial Cemetery--Suffolk	9,611.07	500.00	-	10,111.07	-	-
SW Va Veterans Cemetery--Dublin	9,891.79	840.00	-	10,731.79	-	-
Total Cemetery Support Funds	26,726.24	2,995.00	-	29,721.24	-	-
VVFS Funds:						
Outreach Services	10,000.00	-	159.18	9,840.82	10,000.00	9,840.82
Direct Veterans Services	180,000.00	-	146,664.74	33,335.26	180,000.00	33,335.26
Enabling Veterans Services	10,000.00	-	550.00	9,450.00	10,000.00	9,450.00
Homeless Veterans Fund	200,000.00	68,065.00	199,843.45	68,421.55	200,000.00	356.55
Operation Family Caregiver Grant	5,682.58	-	2,454.82	3,227.76	-	(2,454.82)
Other Donations Restricted	405,727.77	142,432.23	-	548,160.00	-	-
Total VVFS Funds	811,410.35	210,497.23	349,472.19	672,435.39	400,000.00	50,527.81
Benefits Funds:	475.52	200.00	-	675.52	-	-
V3/VTAP Funds:						
Outreach Funds	185,730.91	114,176.61	21,548.28	278,359.24	100,000.00	78,451.72
Enabling Funds	125,090.24	133,076.62	72,332.53	185,834.33	100,000.00	27,667.47
Total V3/VTAP Funds	310,821.15	247,253.23	93,880.81	464,193.57	200,000.00	106,119.19
Women's Summit:	11,084.74	5,000.00	14,861.80	1,222.94	15,000.00	138.20
VSF Support Funds:	60,000.00	1.00	1,311.96	58,689.04	60,000.00	58,688.04
Non-General Funds:						
Appropriated Funds	154,981.01	-	-	154,981.01	-	-
Donor Funds	3,615.00	11,643.50	-	15,258.50	-	-
Interest	21,396.44	19,851.91	-	41,248.35	-	-
Total Non-General Funds	179,992.45	31,495.41	-	211,487.86	-	-
Grand Total All 09410 Funds	1,553,342.21	545,202.15	478,323.75	1,620,220.61	795,000.00	316,676.25
	BALANCE	CASH IN	CASH OUT	BALANCE		
Cash Transfers						
913 09410 Fund Balance	1,553,342.21	-	200,000.00	1,605,312.73		
912 09410 Fund Balance	-	200,000.00	-	14,907.88		
TOTAL CASH 09410 FUNDS	1,553,342.21			1,620,220.61		

ATTACHMENT 8

Veterans Services Foundation
Statement of Assets
June 30, 2018
(Unaudited)

Assets:

Cash held by State Treasurer	1,620,220.61
Total Assets	<u>\$ 1,620,220.61</u>

Fund Balances:

Restricted Fund Balances:	
Restricted for VVCC Activities	145,015.35
Restricted for SBVCC Activities	36,779.70
Restricted for Cemetery Funds	29,721.24
Restricted for VVFS Funds	672,435.39
Restricted for Benefits Funds	675.52
Restricted for V3/VTAP Funds	464,193.57
Restricted for Women's Summit Funds	1,222.94
Restricted for VSF Support Funds	58,689.04
Total Restricted Fund Balances	1,408,732.75
Non-General Funds	<u>211,487.86</u>
Total Fund Balances	<u>\$ 1,620,220.61</u>

Notes:

- 1 All cash is held by the State Treasurer.
- 2 Restricted fund balances are donations given for a specific purpose, or are funds authorized by the Foundation for a specific expenditure purpose.
- 3 Non-General Fund Balance represents the funds remaining from the VSF base funding.

Veterans Services Foundation
Statement of Income, Expenditures and Changes in Funds Balances
For the Month Ended June 30, 2018
(Unaudited)

INCOME:

Y-T-D Actual

Restricted gifts received for:

Virginia Veterans Care Center	36,546.04
Sitter & Barfoot VCC	11,214.24
Cemetery Funds	2,995.00
VVFS Funds	210,497.23
Benefits Funds	200.00
V3/VTAP Funds	247,253.23
Women's Summit	5,000.00
VSF Support Funds	1.00
Non-General Funds	31,495.41
TOTAL INCOME	545,202.15

EXPENDITURES:

VVCC Indigent Resident Needs	194.00
VVCC Activity Funds--Activities with Residents	7,000.00
VVCC Operation Holiday Spirit	12,400.27
VVCC Carnival Fund	(2,070.04)
VVCC Rehabilitation Equipment	-
VVCC Other Equipment	(1,979.63)
VVCC Unit Projects & Functions	1,979.63
VVCC Other Donations Restricted	15.61
SBVCC Indigent Resident Needs	-
SBVCC Activities Funds	1,257.15
SBVCC Other Donations Restricted	-
SBVCC Donations Received in Memory of Mark Scott	-
SBVCC Donations Received in Memory of Coloner Barfoot	-
Cemetery Funds	-
VVFS Outreach Services	159.18
VVFS Direct Veterans Services	146,664.74
VVFS Enabling Veterans Services	550.00
VVFS Homeless Veterans Funds	199,643.45
VVFS Operation Family Caregiver Grant	2,454.82
Benefits Funds	-
V3/VTAP Outreach Funds	21,548.28
V3/VTAP Enabling Funds	72,332.53
Women's Summit Funds	14,861.80
VSF Support Funds--Operating Expenditures and Web Site	1,311.96
Non-General Funds	-

TOTAL EXPENDITURES	478,323.75
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Excess of Income over Expenditures	66,878.40
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Beginning Fund Balances	1,553,342.21
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Ending Fund Balances	<u><u>1,620,220.61</u></u>
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NOTES:

1. The purpose of restricted gifts is detailed on the Schedule of Receipts, Expenditures and Budget.

Veterans Services Foundation
Schedule of Receipts, Expenditures and Budget, by Activity
For the 12 Months Ended June 30, 2018
(Unaudited)

Activity	Fund 09410 Balance July 1, 2017 Adjusted	Fund 09410 Balance June 30, 2018 YTD	Adjustment	Adjusted Fund 09410 Balance June 30, 2018 YTD	FY 2020 Budget Approved	Recommended Conservative Budget 2020	DVS Request FY 2020
Virginia Veterans Care Center:							
Indigent Resident Needs	25,624.51	30,470.51		30,470.51	2,000.00		2,000.00
Activities Fund (includes Carnival)	16,430.99	12,540.99	100.00	12,640.99	7,000.00		7,000.00
Operation Holiday Spirit	60,824.15	74,472.88		74,472.88	21,000.00		21,000.00
Carnival Fund (move funds and budget to Activities /Carniv:	(4,120.04)	100.00	(100.00)	-	-		-
Rehabilitation Equipment (combine with Other VVCC Restrict:	15,879.79	15,879.79	(15,879.79)	-	5,000.00		5,000.00
Other Equipment	(2,026.67)	-		-	5,000.00		5,000.00
Unit Projects & Functions (goal of spend down)	13,310.63	11,331.00		11,331.00	51,500.00		51,500.00
Other Donations Restricted	85.79	220.18	15,879.79	16,099.97	500.00		500.00
Total VVCC	126,009.15	145,015.35	-	145,015.35	92,000.00	50,000.00	92,000.00
Sitter & Barfoot VCC:							
Indigent Resident Needs	1,530.28	6,107.52		6,107.52	1,000.00		1,000.00
Activities Fund	25,292.33	28,980.18		28,980.18	16,500.00		16,500.00
Other Donations Restricted	-	1,692.00		1,692.00	8,050.00		8,050.00
Donations Received in Memory of Mark Scott (delete)	-	-		-	650.00		650.00
Donations Received in Memory of Coloner Barfoot (delete)	-	-		-	1,800.00		1,800.00
Total SBVCC	26,822.61	36,779.70		36,779.70	28,000.00	12,000.00	28,000.00
Cemetery Funds:							
Va Veterans Cemeteries-Other Donations Restricted	762.00	787.00		787.00	500.00		-
Va Veterans Cemetery--Amelia	6,461.38	8,091.38		8,091.38	5,000.00		-
Memorial Cemetery--Suffolk	9,611.07	10,111.07		10,111.07	5,000.00		-
SW Va Veterans Cemetery--Dublin	9,891.79	10,731.79		10,731.79	5,000.00		-
Total Cemetery Support Funds	26,726.24	29,721.24		29,721.24	15,500.00	-	-
VVFS Funds: (rename Virginia Veterans' and Family Support)							
Outreach Services	10,000.00	9,840.82		9,840.82	25,000.00		25,000.00
Direct Veterans Services	180,000.00	33,335.26		33,335.26	240,000.00		240,000.00
Enabling Veterans Services	10,000.00	9,450.00		9,450.00	25,000.00		25,000.00
Homeless Veterans Fund	200,000.00	68,421.55		68,421.55	160,000.00		160,000.00
Operation Family Caregiver Grant	5,682.58	3,227.76		3,227.76	-	3,227.76	-
Other Donations Restricted	405,727.77	548,160.00		548,160.00	-	246,772.24	-
Total VVFS Funds	811,410.35	672,435.39		672,435.39	450,000.00	250,000.00	450,000.00
Benefits Funds:	475.52	675.52		675.52	1,000.00	500.00	1,000.00
V3/VTAP Funds: (rename Veteran Education, Transition and Employment)							
V-3 Fund			464,193.57	464,193.57		250,000.00	
Altria Grant							
Women's Summit			1,222.94	1,222.94		5,000.00	
Outreach Funds (combine in V-3)	185,730.91	278,359.24	(278,359.24)	-			
Enabling Funds (combine in V-3)	125,090.24	185,834.33	(185,834.33)	-			
Other Donations Restricted							
Total V3/VTAP Funds	310,821.15	464,193.57	1,222.94	465,416.51	190,000.00	255,000.00	190,000.00
Women's Summit: (move to VETE)	11,084.74	1,222.94	(1,222.94)	-	10,000.00		-
VSF Support Funds:	60,000.00	58,689.04		58,689.04	10,000.00	3,000.00	10,000.00
Non-General Funds: (rename VSF Unrestricted Revenue)							
Appropriated Funds	154,981.01	154,981.01		154,981.01			
Donor Funds	3,615.00	15,258.50		15,258.50			
Interest	21,396.44	41,248.35		41,248.35			
Total Non-General Funds	179,992.45	211,487.86		211,487.86			
Grand Total All 09410 Funds	1,553,342.21	1,620,220.61	(0.00)	1,620,220.61	796,500.00	570,500.00	771,000.00
Cash Transfers							
913 09410 Fund Balance	1,553,342.21	1,605,312.73					
912 09410 Fund Balance	-	14,907.88					
TOTAL CASH 09410 FUNDS	1,553,342.21	1,620,220.61					

(subject to \$800,000 reserve)

ATTACHMENT 9

VSF BYLAWS AND POLICY REVISION COMMITTEE REPORT

August 9, 2018

This is a follow-up report from the one presented at the June 7, 2018 Board of Trustees meeting. Committee work by Jack Hilgers and Al Pianalto continues with the help of Flora Hezel of the Office of the Attorney General and VSF Executive Director Karla Boughey.

Common Terminology. As previously reported, the use of common terms for the Foundation and the Department in all Joint VSF-DVS documents has been expanded to include terminology used by the Virginia Code Commission.

Bylaws. The Committee supported the OAG representative's commitment to goals of: (1) removal of verbatim sections of the Virginia Code; (2) limit the Bylaws to Board of Trustees functioning; (3) require all decisions be made by a majority of a quorum of the Trustees; and (4) the removal of sections relating to VSF procedural and administrative matters and to be placed in a separate VSF policy. The Office of the Attorney General (OAG) representative provided a substitute Bylaws revision on July 30, 2018.

The OAG representative's substitute revision went a long way to accomplishing the goals and Ms. Hezel is to be commended for her initiative. She was very valuable in helping identify errors and passages needing clarification in the current Bylaws. However on review by the Committee, the Bylaws substitute revision retained: (1) verbatim sections of the Code, (2) restricted certain aspects of Board of Trustees functioning; and (3) retained some aspects of VSF procedural and administrative matters. Additionally, there are several technical changes that require attention.

Accordingly, the Bylaws and Policy Revision Committee will consider the OAG representative's input and provide its recommendations to the Board of Trustees at its November meeting.

Joint Policies. As a result of the Bylaws considerations, further work on the policies has been delayed.

Action Requested. None at this time.

Respectfully Submitted,

Jack Hilgers
Committee Chair

ATTACHMENT 10
